EXHIBIT - 18

Members of Subject Board -General Management

- 1. Prof. Dr. Uday Salunkhe, Group Director
- 2. Prof. Sujatha Natarajan, Teacher-Member
- 3. Prof. Chandrahas Deshpande, Teacher-Member
- 4. Miss Divya Mahajan, Student-Member
- 5. Mr. Ameya Gangal, Student-Member

Special Invitees from WeSchool

- 1. Prof. Dr. Santosh Tendulkar, Dean Administration
- 2. Prof. Sita Ramanan, Controller of Examination
- 3. Maj. Vasant Jadhav, GM-Academic Deliverable Cell

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin. & Asst. Professor, Finance Dept.

Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of the Subject Board-General Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and/or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Dr. Uday Salunkhe

Group Director

& Chairman, Subject Board-General Mgt.

WeSchool

Confidential

Draft Minutes of the First Meeting of the Subject Board - General Management held on 30th August, 2016, at 4.30 P.M. at WeSchool, Matunga, Mumbai 400 019.

Following Members were present:

- 1. Prof. Dr. Uday Salunkhe, Group Director
- 2. Prof. Sujatha Natarajan, Teacher-Member
- 3. Prof. Chandrahas Deshpande, Teacher-Member
- 4. Miss Divya Mahajan, Student-Member
- 5. Mr. Ameya Gangal, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. Santosh Tendulkar, Dean-Administration
- 2. Prof. Sita Ramanan, Controller of Examination
- 3. Maj. Vasant Jadhav, G.M., Academic Deliverable Cell

Following Officers of the WeSchool attended meeting.

Mr. Pramod Mulik, AGM-Fin. & Asst. Professor, Finance Dept.

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at its scheduled time i.e. at 4.30 P.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 5.00 P.M., without quorum.

At this juncture, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai & also Chairman, Subject Board-General Management addressed the joint session of all the Six Subject Boards.

He welcomed the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-General Management at 5.10 P.M.

The following business was transacted:

| Item No. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status |
|------------|--|
| | Noted |
| Item No. 2 | To suggest panels of Examiners covering all the Subjects within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| | • To submit the names of qualified faculty members for appointment as the Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (Cos) |
| | Actions involved: |
| | • To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 4 | To discuss and consider in this meeting the revised/new syllabi with detailed pedagogy, framed by the respective Subject Board for Subject papers under its purview for the University program viz. MMS, and |

submit the same for the approval of Academic Board.

Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of General Management subjects of MMS Program and other Part-time Programs.

Actions involved:

• To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

Item No. 5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

It was decided to adopt following tools to make class-room / teaching effective:

- -To devise new method of teaching Accounting/Finance/Statistics, by discussion and practical examples, using Excel
- -To adopt application-based, problem solving practical, e.g. case studies/practice sessions, by exploring simulation, games, role play etc.
- To standardize the delivery platform amongst faculty teaching the same subject by adopting same teaching mode
- To bring in more input from industry across Subjects and Sub-Disciplines

[Action: Concerned Faculty & Dean/HoD concerned]

It was also decided to follow following Evaluation pattern:

- 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Marks subject
- Standard Question Paper Pattern
- Representation of all major topics of Syllabus
- Written Examination: Duration 2 hours & 1.25 hours for 60 Marks & 30 Marks subjects
- Random distribution of Answer Books to Examiners

Action involved:

To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

| Item No.5 | To deliberate on co-ordinating the research activities |
|------------|---|
| | Noted It was decided to encourage the faculty members and students to undertake/participate Research Articles Research Projects Research-based Cases writing Research-based Competitions |
| « | Action involved: |
| ef. | To provide the faculty and students research related guidelines issued by the UGC/AICTE/University To frame draft research promotion policy To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| | [Action: Dean WRC/HoD concerned] |
| Item No. 6 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placement |
| | [Action: Dean/HoD concerned & Head-CMC] |
| | To maximize the use on on-line dashboard |
| Qr. | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | To conduct AC-DC Development Action Plan (DAP process before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Dr. Uday Salunkhe Group Director

& Chairman, Subject Board-General Mgt.

WeSchool

ENCLOSURE

ACADEMIC YEAR 2016-17 (Re-structured)

Two Year Full-time Programme - Master of Management Studies (MMS)

Innovative Courses introduced across Semesters & Specializations

| Course Code | New Core Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---|----------|----------------|-------------------------------|
| 109 | Design Thinking & Workshop on Design Thinking | First | 3 | 2016-17 |
| 110 | Global Citizen Leadership (GCL) | First | 1 | 2016-17 |

| Course Code | Courses revised/updated | Semester | No. of Credits | Academic Year of Revision/Updating |
|----------------|--------------------------------------|----------|-------------------|------------------------------------|
| 101 | Perspective Management | First | 4 | 2016-17 |
| 102 | Effective & Management Communication | First | 4 | 2016-17 |
| 103 | Organisational Behaviour | First | 4 | 2016-17 |
| 106 | Marketing Management | First | 4 | 2016-17 |

| Course Code | New Core Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--|----------|----------------|-------------------------------|
| 211 | Global Citizen Leadership (GCL)-Theory | Second | 1 | 2016-17 |

| Course Code | Courses revised/updated | Semester | No. of Credits | Academic Year of Revision/Updating |
|----------------|------------------------------|----------|----------------|------------------------------------|
| | Cost & Management Accounting | Second | 4 | 2016-17 |
| | Financial Management | Second | 4 | 2016-17 |

Marketing Specialization

| Course | New Elective Courses | Semester | No. of Credits | Academic Year |
|--------|--|----------|----------------|-----------------|
| Code | (One out of Three) | | | of Introduction |
| M207 | Rural Marketing | Second | 4 | 2016-17 |
| M208 | Event Management | Second | | |
| M209 | Retail Management | Second | 4 | 2016-17 |
| M210 | International Marketing (Name Change) | Second | 4 | 2016-17 |

| Course Code | New Major Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--------------------|----------|----------------|-------------------------------|
| | Marketing Strategy | Third | 4 | 2016-17 |
| | Sales Management | Third | 4 | 2016-17 |

| Course Code | Course revised/updated | Semester | No. of Credits | Academic Year of Revision/Updating |
|----------------|------------------------|----------|----------------|------------------------------------|
| | International Business | Third | 4 | 2016-17 |

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---|----------|----------------|-------------------------------|
| | Marketing of Banking & Financial Services | Third | 2 | 2016-17 |

| Course | New Elective Course | Semester | No. of Credits | Academic Year |
|--------|-------------------------|----------|----------------|-----------------|
| Code | | | | of Introduction |
| | Marketing Application & | Fourth | 4 | 2016-17 |
| | Case Study | | | |

Finance Specialization

| Course Code | New Elective Courses considered | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--|----------|----------------|-------------------------------|
| F209 | Financial Market Products- Institutions | Second | 4 | 2016-17 |
| F207 | International Finance | Second | 4 | 2016-17 |
| F208 | Fundamentals of Markets & Banking | Second | 4 | 2016-17 |

| Course Code | New Major Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--|----------|----------------|-------------------------------|
| | Corporate Tax Planning & Fiscal Policy | Third | 4 | 2016-17 |

| Course Code | Courses revised/updated | Semester | No. of Credits | Academic Year of Revision/Updating |
|----------------|----------------------------------|----------|----------------|------------------------------------|
| | Advanced Financial Management | Third | 4 | 2016-17 |
| | Corporate Laws | Third | 4 | 2016-17 |

| Corporate Valuation, | Third | 4 | 2016-17 |
|------------------------|-------|---|---------|
| Mergers & Applications | | | |

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---------------------|----------|----------------|-------------------------------|
| | Behavioural Finance | Fourth | 2 | 2016-17 |

Human Resource

| Course Code | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--|----------|----------------|-------------------------------|
| H207 | Human Resource Planning-Talent Acquisition | Second | 4 | 2016-17 |
| H208 | Compensation & Benefits | Second | 4 | 2016-17 |
| Ha209 | HR Info Systems, | Second | 2 | 2016-17 |
| Hb209 | Recruitment & Selection | Second | 2 | 2016-17 |

| Course Code | New Major Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---|----------|----------------|-------------------------------|
| | Competency based HRM & Performance Management | Third | 4 | 2016-17 |
| | HRIS, ERP, HR Analysis | Third | 4 | 2016-17 |
| | Management of Change including OD | Third | 4 | 2016-17 |

| Course Code | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--|----------|----------------|-------------------------------|
| | Global & Strategic HRM | Third | 2 | 2016-17 |
| | Advanced Total Reward Management | Third | 2 | 2016-17 |
| | Employee Branding & Employer Value Proposition | Third | 2 | 2016-17 |
| | Organisation Theory, Design & Structure | Third | 2 | 2016-17 |

| Course Code | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|----------------|----------------------|----------|----------------|-------------------------------|
| | Human Resource Audit | Fourth | 4 | 2016-17 |
| | Personal Growth | Fourth | 2 | 2016-17 |
| | Laboratory | | | L |

| 475 Table 1910 | | | | | |
|----------------|--------------------------|--------|---|----------|--|
| | Management of Corporate | Fourth | 2 | 2016-17 | |
| | Social Responsibility in | | | 1- | |
| +1 | Organisations | | | <u> </u> | |

Operations

| Course Code. | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|-----------------|---|----------|----------------|-------------------------------|
| O207 | Supply Chain Risk and Performance Management | Second | 4 | 2016-17 |
| O208 | Technology Management & Manufacturing Strategy | Second | 4 | 2016-17 |
| O209 | Total Quality Management | Second | 4 | 2016-17 |

| Course Code. | New Major Courses | Semester | No. of Credits | Academic Year of Introduction |
|-----------------|-------------------------------|----------|----------------|-------------------------------|
| | World Class Manufacturing | Third | 4 | 2016-17 |
| | Service Operations Management | Third | 2 | 2016-17 |
| | Productivity Management | Third | 2 | 2016-17 |

| Course Code. | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|-----------------|--|----------|----------------|-------------------------------|
| | Operations Analytics | Third | 2 | 2016-17 |
| | Quantitative Techniques in Operations | Third | 2 | 2016-17 |
| | Industrial Engineering Application in Management | Third | 4 | 2016-17 |

| Course Code. | New Elective Courses | Semester | No. of Credits | Academic Year of Introduction |
|-----------------|--------------------------------|----------|----------------|-------------------------------|
| | Advanced Business Analytics | Fourth | 2 | 2016-17 |
| | ERP Packages for Operations | Fourth | 2 | 2016-17 |

Three Year Part-time Programmes-Master of Marketing Management (MMM), Master of Human Resource Development Management (MHRDM), Master of Financial Management (MFM) & Master of Information Management (MIM)

| Course Code | New Courses across all Programmes | Semester | No. of Credits | Academic Year of Introduction |
|----------------|--------------------------------------|----------|----------------|-------------------------------|
| | Legal Aspects of Business | Second | 2.5 | 2016-17 |
| 71 | Taxation | Third | 2.5 | 2016-17 |

Date: 20th June, 2018

Draft Minutes of Second Meeting of Subject Board – General Management held on 13th June, 2018 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. Uday Salunkhe, Group Director
- 2. Mr. Anuj Pandey, Subject Expert
- 3. Mr. Sameer Karulkar, Subject Expert
- 4. Mr. Ashish Godbole, Professional Expert
- 5. Prof. Sujatha Natarajan, Teacher-Member
- 6. Prof. Chandrahas Deshpande, Teacher-Member
- 7. Mr. Rohit Bhide, Student-Member
- 8. Miss Kejal Bajari, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.30 A.M. Mr. Anuj Pandey, Mr. Sameer Karulkar & Mr. Ashish Godbole made their presence using virtual mode through the conference call during the course of meeting. Ms. Meghana Pandit & Mr. Girish Bapat were absent and granted leave of absence. Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members Mr. Rohit Bhide & Miss Kejal Bajari to the Board members.

The following business was transacted:

| Item No. 1 | To approve the minutes of first meeting of Subject Board (General Management) held on 30th August, 2016. |
|------------|--|
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2016. |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of General Management related Subjects, made/to be made effective from AY 2017-18 and 2018-19 and submit the same for the approval of Academic Board |
|------------------------------------|---|
| | Discussed and considered updating of Syllabus for 2017-18 & 2018-19 and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education System and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status. |
| F | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration. |
| Item No. 5 (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration". |
| Item No. 6 (Common Agenda) | To peruse the correspondence with the parent University to re-nomenclate the University Courses as per the UGC Notification and Specification of Degrees, 2016. |
| | Noted |

| Item No.7 (Common Agenda) | To peruse for information, the implementation of on-line assessment reform on experimental basis from Even Semester of AY 2017-18. |
|------------------------------|--|
| | Noted |

Prof. Dr. Uday Salunkhe
Group Director, WeSchool &
Chairman, Subject Board - General Management

ACADEMIC YEAR 2017-18 (Updating)

Two Year Full-time Programme - Master of Management Studies (MMS)

Subject Board - Marketing Management

| Sr. No. | Project | Semester | No. of Credits | Academic Year of Introduction |
|------------|--------------------------------------|----------|----------------|-------------------------------|
| 1 | Final Project-Area Specialization | Fourth | 8 | 2017-18 |

Subject Board - Finance Management

| Sr. No. | Project | Semester | No. of Credits | Academic Year of Introduction |
|------------|-----------------------------------|----------|----------------|-------------------------------|
| 1 | Final Project-Area Specialization | Fourth | 8 | 2017-18 |

Subject Board - Human Resource Management

| Sr. | Project | Semester | No. of Credits | Academic Year of Introduction |
|-------|--------------------|----------|----------------|-------------------------------|
| No. 1 | Final Project-Area | Fourth | 8 | 2017-18 |
| | Specialization | * | | |

Subject Board - Operations Management

| Sr. No. | Project | Semester | No. of Credits | Academic Year of Introduction |
|------------|--------------------------------------|----------|----------------|-------------------------------|
| 1 | Final Project-Area Specialization | Fourth | 8 | 2017-18 |

Subject Board - General Management

| Sr. No. | Project | Semester | No. of Credits | Academic Year of Introduction |
|------------|--|----------|----------------|-------------------------------|
| 1 | Final Project-Area General Management | Fourth | 4 | 2018-19 |
| 2 | Final Project-Area Social Relevance | Fourth | 4 | 2018-19 |

Updating (Revising Course):

Subject Board-General Management

| | Updating/Revising Course considered (ex-post-facto) | Semester | No. of Credits | Academic Year of Revision/Updating |
|-----|---|----------|-------------------|------------------------------------|
| 101 | Perspective Management | First | 2 | 2017-18 |

Three Year Part-time Programmes- Master of Marketing Management (MMM), Master of Human Resource Development Management (MHRDM), Master of Financial Management (MFM) & Master of Information Management (MIM)

| Course Code. | New/Updated/Revised/Renomenclated/Deleted Courses (Across | Semester | No. of Credits | Academic Year of Deleting/Introducing |
|-----------------|--|----------|-------------------|---------------------------------------|
| | Specializations) | | | Revising/Updating |
| | Principles of Management (Deleted) | First | 2.5 | 2017-18 |
| | Design Thinking (New) | First | 2.5 | 2017-18 |
| | Marketing Management (New) | First | 2.5 | 2017-18 |
| | Operations Management (New) | First | 2.5 | 2017-18 |
| | Business Accounting & Finance (Re-nomenclated & Updated) | First | 2.5 | 2017-18 |
| - | Business Statistics & Research Methods (Re- nomenclated &Updated) | First | 2.5 | 2017-18 |
| | Organizational Behaviour & People Management (Renomenclated & Updated) | First | 2.5 | 2017-18 |

Three Year Part-time Programmes- Master of Marketing Management (MMM)

| Course Code. | New/Updated/Revised/Renomenclated/Deleted Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|--------------|---|----------|-------------------|---|
| | Legal Aspects of Business (Including Taxation) (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| × | Cost & Management Accounting (Re- nomenclated & Updated) | Second | 2.5 | 2017-18 |
| II D | Introducing e-Commerce & Digital Marketing (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Business Information & Analytics (Re-nomenclated &Updated) | Second | 2.5 | 2017-18 |
| | Product Management Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Brand Management (New) | Second | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|----------------------|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing |
| | | | | Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Second | 2.5 | 2017-18 |
| | Health, Safety & Wellbeing Welfare | Second | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Second | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Second | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Second | 2.5 | 2017-18 |
| | HR & Economic Policy | Second | 2.5 | 2017-18 |
| | Competency-based HRM | Second | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|------------------------------------|----------|-------------------|------------------------|----|
| | Management Information System | Third | 2.5 | 2017-18 | |
| | Financial Management | Third | 2.5 | 2017-18 | |
| | Taxation | Third | 2.5 | 2017-18 | |
| | Creativity & Innovation Management | Third | 2.5 | 2017-18 | |

| Course | New Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing |
|----------|-----------------------------------|----------|-------------------|---------------------------------------|
| Code. | | | Credits | Revising/Updating |
| | International Business | Three | 2.5 | 2017-18 |
| | Sales Management & Promotion | Three | 2.5 | 2017-18 |
| | Supply Chain Management | Three | 2.5 | 2017-18 |
| | Retail Management | Three | 2.5 | 2017-18 |
| | Financial Aspects of Marketing | Three | 2.5 | 2017-18 |
| W | Cross-Functional Management | Three | 2,5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Three | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Three | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Three | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Three | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Three | 2.5 | 2017-18 |
| | HR & Economic Policy | Three | 2.5 | 2017-18 |
| | Competency-based HRM | Three | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year of Deleting |
|--------------|---------------------------------------|----------|-------------------|---------------------------|
| | Product & Brand Management | Four | 2.5 | 2017-18 |
| | Marketing Finance | Four | 2.5 | 2017-18 |
| • | Buyer Behaviour | Four | 2.5 | 2017-18 |
| | Supply Chain Management | Four | 2.5 | 2017-18 |
| | Sales Management & Sales Promotion | Four | 2.5 | 2017-18 |

| Course | New Courses | Semester | No. of | Academic Year of |
|--------|----------------------|----------|---------|------------------|
| Code. | | | Credits | Introducing |
| | Strategic Management | Four | 2.5 | 2017-18 |
| | Rural Marketing | Four | 2.5 | 2017-18 |
| | IMC | Four | 2.5 | 2017-18 |
| | CRM | Four | 2.5 | 2017-18 |
| | Service Marketing | Four | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year | of |
|--------|--------------------------|----------|---------|--------------------|----|
| | (Across Specializations) | | Credits | Deleting/Introduci | ng |
| | , | | | Revising/Updating | 3 |

| | Gender, Diversity, Equality & Sensitization | Four | 2.5 | 2017-18 |
|---|---|------|-----|---------|
| | Health, Safety & Well- being Welfare | Four | 2.5 | 2017-18 |
| 0 | HR as a Leader, HR Score Card – Balance Score Card | Four | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Four | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Four | 2.5 | 2017-18 |
| | HR & Economic Policy | Four | 2.5 | 2017-18 |
| | Competency-based HRM | Four | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year of Deleting |
|--------------|--|----------|-------------------|---------------------------|
| | Customer Relationship Management | Five | 2.5 | 2017-18 |
| | Services Marketing | Five | 2.5 | 2017-18 |
| | Marketing Analytics | Five | 2.5 | 2017-18 |
| | Retail Management | Five | 2.5 | 2017-18 |
| | Industry Oriented Dissertation Project | Five | 2.5 | 2017-18 |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|-----------------|---------------------------|----------|-------------------|------------------------------|----|
| Couc. | Industry/Research Project | Five | 5 | 2017-18 | |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year of Deleting |
|-----------------|--|----------|-------------------|---------------------------|
| | Cross Functional Management | Six | 2.5 | 2017-18 |
| | e-Business | Six | 2.5 | 2017-18 |
| | Integrated Marketing Communication & Digital Marketing | Six | 2.5 | 2017-18 |
| | Selling & Negotiation | Six | 2.5 | 2017-18 |
| | Strategic Management | Six | 2.5 | 2017-18 |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|-----------------|---------------------------|----------|-------------------|------------------------------|----|
| | Industry/Research Project | Six | 5 | 2017-18 | |

Three Year Part-time Programmes- Master of Human Resource Development Management (MHRDM)

| Course Code. | New/Updated/Revised/Renomenclated/Deleted Course | Semester | No. of Credits | Academic Year of Deleted/Introduced Revised/Updated |
|-----------------|---|----------|-------------------|---|
| | Legal Aspects of Business (Including Taxation) (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Cost & Management Accounting (Re- nomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Introducing of e-Commerce & Digital Marketing (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Business Information & Analytics (Re-nomenclated &Updated) | Second | 2.5 | 2017-18 |
| | Human Resource Information .System (New) | Second | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Second | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Second | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Second | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Second | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Second | 2.5 | 2017-18 |
| | HR & Economic Policy | Second | 2.5 | 2017-18 |
| | Competency-based HRM | Second | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|-------------------------------|----------|-------------------|------------------------|----|
| | Management Information System | Third | 2.5 | 2017-18 | |

| Financial Mar | nagement | Third | 2.5 | 2017-18 | |
|----------------|-----------|-------|-----|---------|--|
| Taxation | | Third | 2.5 | 2017-18 | |
| Creativity & I | nnovation | Third | 2.5 | 2017-18 | |
| Management | | | | | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|-----------------|--|----------|-------------------|---|
| | HRD Audit | Three | 2.5 | 2017-18 |
| | Human Capital Management & Green HR | Three | 2.5 | 2017-18 |
| | Organizational Development, Training & Development | Three | 2.5 | 2017-18 |
| | Compensation & Benefit Reward Management | Three | 2.5 | 2017-18 |
| | Organization Structure Theory | Three | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Three | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Three | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Three | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Three | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Three | 2.5 | 2017-18 |
| | HR & Economic Policy | Three | 2.5 | 2017-18 |
| | Competency-based HRM | Three | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|---------------------------------------|----------|-------------------|---------------------------|----|
| | Human Resource Audit & Planning | Four | 2.5 | 2017-18 | |
| | Human Resource Information Systems | Four | 2.5 | 2017-18 | |

| - | (A) Training & Development (B) Organizational Development | Four | 2.5 | 2017-18 |
|---|---|------|-----|---------|
| | Creativity & Innovation Management | Four | 2.5 | 2017-18 |
| | Human Resource & Economy Policy | Four | 2.5 | 2017-18 |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year of Introducing |
|--------------|---|----------|-------------------|------------------------------|
| | Strategic HRM | Four | 2.5 | 2017-18 |
| | HR Outsourcing, Shared Services & Business Partnering | Four | 2.5 | 2017-18 |
| | Building a Learning Organization & Role of HR | Four | 2.5 | 2017-18 |
| | Mergers & Acquisitions | Four | 2.5 | 2017-18 |
| | Best Practices in HR – Benchmarking Industries | Four | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Four | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Four | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Four | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Four | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Four | 2.5 | 2017-18 |
| | HR & Economic Policy | Four | 2.5 | 2017-18 |
| | Competency-based HRM | Four | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|--|----------|-------------------|------------------------|----|
| 32 1 | Reward Management | Five | 2.5 | 2017-18 | |
| | Organisational Theories, Structure & Design | Five | 2.5 | 2017-18 | |

| Competency & Performance based HRM | Five | 2.5 | 2017-18 | |
|--|------|-----|---------|--|
| Extended HR Services | Five | 2.5 | 2017-18 | |
| Industry Oriented Dissertation Project | Five | 2.5 | 2017-18 | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|-----------------|---------------------------|----------|-------------------|------------------------------|----|
| | Industry/Research Project | Five | 5 | 2017-18 | |

| Course | Deleted Courses | Semester | No. of | Academic Year of |
|--------|--|----------|---------|------------------|
| Code. | | | Credits | Deleting |
| | Strategic Management | Six | 2.5 | 2017-18 |
| | Strategic HRM | Six | 2.5 | 2017-18 |
| | Management of Agility and Change | Six | 2.5 | 2017-18 |
| | Role of HR in Learning Organization & Knowledge Management | Six | 2.5 | 2017-18 |
| | Role of HR in Mergers & Acquisitions | Six | 2.5 | 2017-18 |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|--------------|---------------------------|----------|-------------------|---------------------------|----|
| -0.03 | Industry/Research Project | Six | 5 | 2017-18 | |

Three Year Part-time Programmes- Master of Financial Management (MFM)

| Course Code. | New/Updated/Revised/Renomenclated/Deleted Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|--------------|---|----------|-------------------|---|
| 2 | Legal Aspects of Business (Including Taxation) (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| h. | Cost & Management Accounting (Re- nomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Introducing of e-Commerce & Digital Marketing (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| ū | Business Information & Analytics (Re-nomenclated &Updated) | Second | 2.5 | 2017-18 |

| Financial Management (Re-nomenclated & Updated) | Second | 2.5 | 2017-18 |
|--|--------|-----|---------|
| Financial Markets, Products & Institutions (New) | Second | 2.5 | 2017-18 |

| Course Code. | Electives (One out of 7) (Across Specializations) | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|--------------|---|----------|-------------------|---|
| | Gender, Diversity, Equality & Sensitization | Second | 2.5 | 2017-18 |
| | Health, Safety & Wellbeing Welfare | Second | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Second | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Second | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Second | 2.5 | 2017-18 |
| | HR & Economic Policy | Second | 2.5 | 2017-18 |
| | Competency-based HRM | Second | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|------------------------------------|----------|-------------------|---------------------------|----|
| | Management Information System | Third | 2.5 | 2017-18 | |
| | Financial Management | Third | 2.5 | 2017-18 | |
| | Taxation | Third | 2.5 | 2017-18 | |
| | Creativity & Innovation Management | Third | 2.5 | 2017-18 | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|-----------------|---|----------|-------------------|---|
| | International Business | Three | 2.5 | 2017-18 |
| | Corporate Tax Planning | Three | 2.5 | 2017-18 |
| | Corporate Law | Three | 2.5 | 2017-18 |
| | Security Analysis & Portfolio Management | Three | 2.5 | 2017-18 |
| | Mergers, Acquisitions & Corporate Restructuring | Three | 2.5 | 2017-18 |

| Mana | agement of Banks & | Three | 2.5 | 2017-18 |
|-------|--------------------|-------|-----|---------|
| Finar | icial Services | | | |

| Course Code. | Electives (One out of 7) (Across Specializations) | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|-----------------|---|----------|-------------------|---|
| | Gender, Diversity, Equality & Sensitization | Three | 2.5 | 2017-18 |
| | Health, Safety & Wellbeing Welfare | Three | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Three | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Three | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Three | 2.5 | 2017-18 |
| | HR & Economic Policy | Three | 2.5 | 2017-18 |
| | Competency-based HRM | Three | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|--|----------|-------------------|------------------------|----|
| | Financial Markets, Products & Institutions | Four | 2.5 | 2017-18 | |
| | Corporate Law | Four | 2.5 | 2017-18 | |
| V | Security Analysis & Portfolio Management | Four | 2.5 | 2017-18 | |

| Course | New Courses | Semester | No. of | Academic Year of |
|--------|--|----------|---------|------------------|
| Code. | | | Credits | Introducing |
| | Strategic Management (Focus on Strategic Financial Management) | Four | 2.5 | 2017-18 |
| | Financial Modelling | Four | 2.5 | 2017-18 |
| | Derivatives & Risk Management | Four | 2.5 | 2017-18 |
| | Behavioural Finance Wealth Management | Four | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Four | 2.5 | 2017-18 |
| | Health, Safety & Wellbeing Welfare | Four | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Four | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Four | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Four | 2.5 | 2017-18 |
| | HR & Economic Policy | Four | 2.5 | 2017-18 |
| | Competency-based HRM | Four | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year of Deleting |
|--------------|---|----------|-------------------|---------------------------|
| | Management of Banks & Financial Services | Five | 2.5 | 2017-18 |
| | Mergers Acquisition & Corporate Restructuring | Five | 2.5 | 2017-18 |
| - | Behavioural Finance | Five | 2.5 | 2017-18 |
| | Derivatives & Risk Management | Five | 2.5 | 2017-18 |
| | Industry Oriented Dissertation Project | Five | 2.5 | 2017-18 |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|-----------------|---------------------------|----------|-------------------|---------------------------|----|
| | Industry/Research Project | Five | 5 | 2017-18 | |

| Course | Deleting Courses | Semester | No. of | Academic Year | of |
|------------------|--|----------|---------|---------------|----|
| Code. | | | Credits | Deleting | |
| Cross Functional | Cross Functional Management | Six | 2.5 | 2017-18 | |
| | e-Business | Six | 2.5 | 2017-18 | |
| | Integrated Marketing Communication & Digital Marketing | Six | 2.5 | 2017-18 | |
| | Selling & Negotiation | Six | 2.5 | 2017-18 | |

| Strategic Management | Six | 2.5 | 2017-18 | |
|----------------------|-----|-----|---------|--|
| | | | | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|--------------|---------------------------|----------|-------------------|------------------------------|----|
| | Industry/Research Project | Six | 5 | 2017-18 | |

Three Year Part-time Programmes- Master of Information Management (MIM)

| Course Code. | New/Updated/Revised/Renomenclated/Deleted Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|---|---|----------|-------------------|---|
| | Legal Aspects of Business (Including Taxation) (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Cost & Management Accounting (Re- nomenclated & Updated) | Second | 2.5 | 2017-18 |
| & Digital M nomenclate Business In Analytics (I &Updated) Digital Infra (Re-nomence &Updated) Business Pr | Introduction to e-Commerce & Digital Marketing (Renomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Business Information & Analytics (Re-nomenclated &Updated) | Second | 2.5 | 2017-18 |
| | Digital Infra & Platforms (Re-nomenclated & Updated) | Second | 2.5 | 2017-18 |
| | Business Processes & IT Applications (New) | Second | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Second | 2.5 | 2017-18 |
| | Health, Safety & Wellbeing Welfare | Second | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Second | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Second | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Second | 2.5 | 2017-18 |
| | HŘ & Economic Policy | Second | 2.5 | 2017-18 |
| | Competency-based HRM | Second | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|--------------|------------------------------------|----------|-------------------|---------------------------|----|
| | Management Information System | Third | 2.5 | 2017-18 | |
| | Financial Management | Third | 2.5 | 2017-18 | |
| | Taxation | Third | 2.5 | 2017-18 | |
| | Creativity & Innovation Management | Third | 2.5 | 2017-18 | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|-----------------|------------------------------------|----------|-------------------|---|
| | International Business | Three | 2.5 | 2017-18 |
| | Supply Chain Management | Three | 2.5 | 2017-18 |
| | Information & Knowledge Management | Three | 2.5 | 2017-18 |
| | Business Analysis | Three | 2.5 | 2017-18 |
| | Information & Cyber Security | Three | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Three | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Three | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Three | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Three | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Three | 2.5 | 2017-18 |
| | HR & Economic Policy | Three | 2.5 | 2017-18 |
| | Competency-based HRM | Three | 2.5 | 2017-18 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|-----------------|-------------------|----------|-------------------|------------------------|----|
| | Business Analysis | Four | 2.5 | 2017-18 | |

| Digital Infrastructure & Platforms | Four | 2.5 | 2017-18 | |
|---|------|-----|---------|--|
| Business Intelligence & Data Warehousing | Four | 2.5 | 2017-18 | |
| Managing Software Process & Products | Four | 2.5 | 2017-18 | |
| A) Introduction to e- Commerce B) Digital Marketing | Four | 2.5 | 2017-18 | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year of Introducing |
|-----------------|--|----------|-------------------|------------------------------|
| | Digital Business & Strategy | Four | 2.5 | 2017-18 |
| | Managing Technology Business | | | |
| | Enterprise IT Management Managing IT Projects & Programs | Four | 2.5 | 2017-18 |
| | Cognitive & Emerging Technologies & Applications | Four | 2.5 | 2017-18 |
| | Governance Risk & Compliance | Four | 2.5 | 2017-18 |

| Course | Electives (One out of 7) | Semester | No. of | Academic Year of |
|--------|---|----------|---------|--|
| Code. | (Across Specializations) | | Credits | Deleting/Introducing Revising/Updating |
| | Gender, Diversity, Equality & Sensitization | Four | 2.5 | 2017-18 |
| | Health, Safety & Well- being Welfare | Four | 2.5 | 2017-18 |
| | HR as a Leader, HR Score Card – Balance Score Card | Four | 2.5 | 2017-18 |
| | Business Trends & Tools in HR | Four | 2.5 | 2017-18 |
| | Corporate Social Responsibility & HR | Four | 2.5 | 2017-18 |
| | HR & Economic Policy | Four | 2.5 | 2017-18 |
| | Competency-based HRM | Four | 2.5 | 2017-18 |

| Course | Deleted Courses | Semester | No. of | Academic Year | of |
|--------|--|----------|---------|---------------|----|
| Code. | | | Credits | Deleting | |
| | Enterprise Applications | Five | 2.5 | 2017-18 | |
| | Business Analytics | Five | 2.5 | 2017-18 | |
| | Information & Cyber Security | Five | 2.5 | 2017-18 | |
| | Managing IT Resource & Projects | Five | 2.5 | 2017-18 | |
| | Industry Oriented Dissertation Project | Five | 2.5 | 2017-18 | |

| Course Code. | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|--------------|---------------------------|----------|-------------------|---------------------------|--------|
| | Industry/Research Project | Five | 5 | 2017-18 | v-0-11 |

| Course Code. | Deleted Courses | Semester | No. of Credits | Academic Year Deleting | of |
|--------------|---------------------------------|----------|-------------------|---------------------------|----|
| | Governance & Risk Compliance | Six | 2.5 | 2017-18 | |

| Course Code. | Electives (Any two) | Semester | No. of Credits | Academic Year of Deleting/Introducing Revising/Updating |
|-----------------|--------------------------|----------|-------------------|---|
| | Business Track | Four | 2.5 | 2017-18 |
| | Technology & Application | Four | 2.5 | 2017-18 |

| Course Code, | New Courses | Semester | No. of Credits | Academic Year Introducing | of |
|-----------------|---------------------------|----------|-------------------|------------------------------|----|
| | Industry/Research Project | Six | 5 | 2017-18 | |

ACADEMIC YEAR 2018-19 (Updating)

Two Year Full-time Programme - Master of Management Studies (MMS)

Updating (Revising/Re-nomenclating Existing/Deleting Obsolete) Courses:

Subject Board-Marketing Management

| Sr. No. | Courses Deleted/Reduced | Semester | No. of Credits | Academic Year of Deletion/Reducing |
|------------|---|----------|-------------------|------------------------------------|
| 1 | B2B Marketing (Deleted) | Fourth | 4 | 2018-19 |
| 2 | Final Project – Area specialization (Reduced) | Fourth | 4 | 2018-19 |

Subject Board-Finance Management

| Sr. No. | Courses Deleted/Reduced | Semester | No. of Credits | Academic Year of Deletion/Reducing |
|------------|---|----------|-------------------|------------------------------------|
| 1 | Wealth Management (Deleted) | Fourth | 2 | 2018-19 |
| 2 | Behavioural Finance (Deleted) | Fourth | 2 | 2018-19 |
| 2 | Final Project – Area specialization (Reduced) | Fourth | 4 | 2018-19 |

Subject Board-Human Resource Management

| Sr. No. | Courses Deleted/Reduced | Semester | No. of Credits | Academic Year of Introduction |
|------------|--|----------|-------------------|-------------------------------|
| 1 | Human Resource Audit (Reduced to Half Credit) | Fourth | 2 | 2018-19 |
| 2 | Management of Corporate Social Responsibility in Organizations (Deleted) | Fourth | 2 | 2018-19 |
| 3 | Final Project – Area Specialization (Reduced) | Fourth | 4 | 2018-19 |

Subject Board - Operations Management

| Sr. | Courses Deleted/Reduced | Semester | No. of | Academic Year of Introduction |
|-----|----------------------------|----------|---------|-------------------------------|
| No. | | | Credits | |
| 1 | Advanced Business | Fourth | 2 | 2018-19 |
| | Analytics (Reduced to Half | 2: | | |
| | Credit) | | | |
| 2 | ERP Packages for | Fourth | 2 | 2018-19 |
| | Operations (Deleted) | | | |
| 2 | Final Project - Area | Fourth | 4 | 2018-19 |
| | specialization (Reduced) | | - | |

Draft Minutes of Third Meeting of Subject Board – General Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. Uday Salunkhe, Group Director, WeSchool & HoD-General Management
- 2. Mr. Anuj Pandey, Subject Expert
- 3. Mr. Sameer Karulkar, Subject Expert
- 4. Mr. Girish Bapat, Professional Expert
- 5. Prof. Sujatha Natarajan, Teacher-Member
- 6. Prof. Chandrahas Deshpande, Teacher-Member
- 7. Mr. Rohit Bhide, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Mr. Girish Bapat, Mr. Anuj Pandey & Mr. Sameer Karulkar made their presence using virtual mode through the conference call during the course of meeting. Mr. Ashish Godbole, Ms. Meghana Pandit & Miss Kejal Bijari were absent and granted leave of absence.

The following business was transacted:

| Item No. 1 | To approve the minutes of second meeting of Subject Board (General Management) held on 13th June, 2018 |
|-------------------------------|--|
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 13th June, 2018 |
| <u>.</u> | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, Environment & Society (Core Course-Semester II), Business Ethics & Corporate Governance (Core Course for All Specializations-Semester III) and Entrepreneurship & New Venture Planning (Core Course for All Specializations-Semester IV) of MMS Program, effective from Academic Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, Environment and Sustainability, Human Values & Professional Ethics in Programme. Further, resolved that it be submitted to Academic Board for its approval. | | | | |
|-------------------------------|---|--|--|--|--|
| Item No. 4 | | | | | |
| (Common Agenda | To initiate measures to enhance Research output of faculty | | | | |
| Item No. 5 (Common Agenda) | Discussed and suggested that faculty be encouraged to undertake more Externally funded projects by earmarking more funds on research activities and providing Seed money to them, so as to increase publication output in indexed journals. Resolved to put the same for the approval of Academic Board To start other PG Diploma Courses & PG Certificate Courses of shorter duration | | | | |
| 8 | It was discussed to introduce following Courses with the approval of Academic Board Other New PG Programs (11 Months' duration) | | | | |
| | PG Program in HR PG Program in Finance PG Program in Supply Chain | | | | |
| | Other New Certificate Programs (6 Months' duration) Import & Export Taxation Advertisement & Public Relations | | | | |

Prof. Dr. Uday Salunkhe
Group Director, WeSchool &
Chairman, Subject Board - General Management

ENCLOSURE

ACADEMIC YEAR 2019-20 (Updating)

| Course Code | New Core Courses | Semester | No. of Credits | Academic Year of Introduction |
|-------------|--|----------|----------------|-------------------------------|
| | Business Ethics & Corporate Governance | Third | 4 | 2019-20 |
| | Entrepreneurship & New Venture Planning Management | Third | 4 | 2019-20 |

Added Elective (Cross-functional):

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---------------------------------------|----------|----------------|-------------------------------|
| M212 | Information Technology for Management | Second | 4 | 2019-20 |

Added New Electives:

Marketing Specialization

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|---------------------|----------|----------------|-------------------------------|
| M211 | Event Management | Second | 4 | 2019-20 |

Finance Specialization

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|------------------------------------|----------|----------------|-------------------------------|
| F210 | Behavioural Finance | | | |
| F211 | Analysis of Financia Statements | l Second | 4 | 2019-20 |

HR Specialization

| Course Code | New El | ective Course | | Semester | No. of Credits | Academic Year of Introduction |
|----------------|------------------|-----------------------------|---|----------|----------------|-------------------------------|
| H210 | Talent Employ | Management ee Engagement | & | Second | 4 | 2019-20 |

| H211 | Recruitment, Selection & | Second | 4 | 2019-20 |
|------|--------------------------|--------|------|---------|
| | Employer Branding | | 2,40 | |

Operations Specialization

| Course Code | New Elective Course | Semester | No. of Credits | Academic Year of Introduction |
|----------------|-------------------------|----------|----------------|-------------------------------|
| Q208 | Materials Management | Second | 4 | 2019-20 |
| Q211 | Productivity Techniques | Second | 4 | 2019-20 |

Short-term Courses offered of Eleven Months' Duration

- 1. Post Graduate Programme in Human Resource Management
- 2. Post Graduate Programme in Finance Management
- 3. Post Graduate Programme in Supply Chain Management

Short-term Courses offered of Six Months' Duration

- 1. Post Graduate Certificate Programme in Import & Export
- 2. Post Graduate Certificate Programme in Taxation
- 3. Post Graduate Certificate Programme in Advertisement & Public Relations

Draft Minutes of Fourth Meeting of Subject Board – General Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. Uday Salunkhe, Group Director, WeSchool & Chairman SB Genl. Mgt.
- 2. Ms. Meghna Pandit, Subject Expert
- 3. Mr. Anuj Pandey, Subject Expert
- 4. Mr. Sameer Karulkar, Subject Expert
- 5. Mr. Ashish Godbole, Professional Expert
- 6. Prof. Sujatha Natarajan, Teacher-Member
- 7. Prof. Chandrahas Deshpande, Teacher-Member
- 8. Mr. Rohit Bhide, Student-Member
- 9. Miss Kejal Bajari, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Ms. Anagha Pandit, Mr. Anuj Pandey, Mr. Sameer Karulkar & Mr. Ashish Godbole made their presence using virtual mode through the conference call during the course of meeting. Mr. Girish Bapat, was absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting for approval.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (GENERAL MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (General Management) held on 30 th April, 2019 |
|--|---|
| ** | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of (General Management) held on 30 th April, 2019 |
| | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Dr. Tanaya Mishra as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated, depending upon specialty of such course under Specialization, the external expert be nominated. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Manisha Mhatre as a staff member |
| <u>Item No. 6</u> (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and decided to review the implementation of suggestions made by the IQAC from quality improvement & sustenance point of view. |
| Item No. 7 (Common Agenda) | To take stock of revision in curricula of University Programmes |
| | Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to professional development, societal issues and global requirement. |

| Item No. 8 (Common Agenda) | To review present process of obtaining feedback |
|--------------------------------|--|
| (Common Agenda) | |
| * | Members discussed regarding present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organizing special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 (Common Agenda) | To review presently employed teaching-learning methods |
| | Members discussed learning ecosystem employed for students as: Class-room teaching, experiential learning, engaging with professional societies/chapters, engaging with peer through competitive & collaborative platforms. Encouraging to participate in activities through seminars, presentations, article reviews, sports, cultural activities & competitions, so as to help develop in them life-time skills of negotiation, communication, conflict management & leadership. Engaging in group work, such as, group presentation, seminars, journal publishing, club work and sports & cultural activities, so as to help develop team-work skills. Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. Members opined that presently employed teaching-learning techniques are appropriate for holistic development of students. |
| Item No. 11 (Common Agenda) | To suggest the names on panel of question paper-setters, evaluators, moderators to Examination Committee |
| | Suggested names of faculty on panel of question paper-setters, evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair.

Prof. Dr. Uday Salunkhe Group Director/Chairman

WeSchool / Board of Studies (Genl Mgt.)

Draft Minutes of Fifth Meeting of Board of Studies-General Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. Uday Salunkhe, Group Director, WeSchool & Chairman, BoS-Genl. Mgt.
- 2. Prof. Tanvi Thakkar, Specialization Faculty
- 3. Prof. Sharad Nileshwar, Specialization Faculty
- 4. Dr. Kalpana Hans, Specialization Faculty
- 5. Dr. G.K. Shirude, Subject Expert
- 6. Dr. Tanaya Mishra, Placement Representative
- 7. Dr. Tanvi Sondhi, Alumnus
- 8. Mrs. Manisha Mhatre, Staff Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Dr. G.K Shirude, Dr. Tanaya Mishra, Dr. Tanvi Sondhi made their present in virtual mode through conference call. Dr. Deepak Mujumdar was absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting for approval.

Prof. Dr. Uday Salunkhe

Group Director, WeSchool &

Chairman, Board of Studies - General Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (GENERAL MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (General Management) held on 16 th September, 2019 |
|--|---|
| | Minutes were confirmed unanimously |
| Item No. 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by th Group Director |
| | Resolved to co-opt Dr. Tanvi Sondhi as Post Graduate Meritoriou Alumnus member with the approval of Group Director. |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| | Members of Board of Studies across specialization deliberated, if depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observe that these standards are useful in curriculum to support development of competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point of view and unanimously considered & recommended to AC for in initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and decided to put in efforts for its further implementation point of view. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| | On perusal of report by Members of the Board of Studies across specializations decided to focus on applied research, projects and consultancies. |

| Item No.7 | |
|-----------------------------------|--|
| (Common | To peruse the suggestions in report of Gender Audit 2018-19 for |
| Agenda) | implementation |
| | Members of the Board of Studies across specializations decided to consider the observations therein from implementation point of view. |
| Item No. 8 (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 | |
| (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) e-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair.

Prof. Dr. Uday Salunkhe
Group Director, WeSchool &
Chairman, Board of Studies- Genl. Mgt.

Members of Subject Board -Marketing Management

- 1. Prof. B.N. Chatterjee, Ph.D., Dean-Marketing, WeSchool & Chairman, Subject Board-Mktg. Mgt.
- 2. Prof. Dr. D.Y. Patil, Director, BVIMSR, Chairman, ad-hoc BoS-Marketing Management, University of Mumbai
- 3. Prof. Ramaswamy Iyengar, WeSchool, Faculty Member
- 4. Prof. Jyoti Kulkarni, WeSchool, Faculty Member
- 5. Ms Gayatri Mutatekar, WeSchool, Student Member
- 6. Ms Namrata Gunjikar, WeSchool, Student Member

Officers of WeSchool

- 1. Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of Subject Board-Marketing Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Dr. B.N. Chatterjee

Head of Dept.

& Chairman, Subject Board-Marketing Management

WeSchool

Confidential

Draft Minutes of the First Meeting of the Subject Board - Marketing Management was held on 30th August, 2016, at 4.30 P.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. B.N. Chatterjee, Ph.D., Dean-Marketing, WeSchool & Chairman, Subject Board Marketing Management
- 2. Prof. Dr. D.Y. Patil, Director, BVIMSR, Chairman, ad-hoc BoS-Marketing Management, University of Mumbai
- 3. Prof. Ramaswamy Ivengar, WeSchool, Faculty Member
- 4. Prof. Jyoti Kulkarni, WeSchool, Faculty Member
- 5. Ms Gayatri Mutatekar, WeSchool, Student Member
- 6. Ms Namrata Gunjikar, WeSchool, Student Member

Following Officers of WeSchool attending meeting.

Mr. Pramod Mulik, AGM-Fin. & Asst. Professor, Fin. Dept.

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at its scheduled time i.e. at 4.30 P.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 5.00 P.M., without quorum.

At this juncture, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai, addressed the joint session of all the Six Subject Boards.

He welcomed all the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-Marketing Management at 5.10 P.M.

| Item No. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status |
|------------|--|
| | Noted |
| Item No. 2 | To suggest panels of Examiners covering all the Subject papers within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| 182 | To submit the names qualified faculty members for appointment as the Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| W | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (COs) |
| | Actions involved: |
| | To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 4 | To discuss and consider in this meeting the revised/new syllabi with detailed pedagogy, framed by the respective Subject Board for Subject papers under its purview for the University program viz. MMS and submit the same for |

the approval of Academic Board.

Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Marketing Management subjects of MMS Program and other Part-time Programs.

Actions involved:

• To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

Item No. 5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

Noted

It was decided to adopt following tools to make class-room / teaching effective:

- Case-based lectures
- Business Simulation Games

[Action: Concerned Faculty & Dean/HoD concerned]

It was also decided to follow following Evaluation pattern:

- 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Mark subject
- Standard Question Paper Pattern
- Representation to most broad topics of Syllabus
- Written Exam: Duration -2 hours & 1.25 hours for 60 Marks & 30 Marks subjects
- Random distribution of Answer Books to Examiners

[Action: CoE & Dean/HoD concerned]

Actions involved:

• To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

| Item No.6 | To deliberate on co-ordinating the research activities |
|------------|---|
| | Noted |
| | It was decided to encourage the faculty members and students to undertake/participate in |
| | Research Projects |
| | Research-based Cases writing |
| | Research-based Competitions |
| * | Action involved: |
| | • To provide the faculty and students research related guidelines issued by the UGC/AICTE/University |
| | To frame draft research promotion policy |
| | To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| | [Action: Dean-WRC/HoD concerned] |
| 0 | • To place the above decision before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 7 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placement |
| | [Action: Dean/HoD concerned & Head-CMC] |
| | To maximize the use on on-line dashboard |
| | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | To conduct AC-DC Development Action Plan (DAP process before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Dr. B.N. Chatterjee

Head of Dept.

& Chairman, Subject Board-Marketing Management

J.

Date: 20th June, 2018

Draft Minutes of Second Meeting of Subject Board – Marketing Management held on 13th June, 2018 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Members of Subject Board (Marketing Management)

- 1. Prof. Dr. B.N. Chatterjee, HoD, Marketing Mgt.
- 2. Prof. Dr. D.Y. Patil, Chairman, Ad-hoc Board of Studies-Marketing Mgt., UoM
- 3. Mr. Jacquilene Mumdkur, Subject Expert
- 4. Prof. Ramaswamy Iyengar, Teacher-Member
- 5. Prof. Jyoti Kulkarni, Teacher-Member
- 6. Miss Kaavya Malik, Student-Member
- 7. Mr. Amit Jobanputra, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.00 A.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 11.30 A.M., without quorum.

Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members Miss Kaavya Malik & Mr. Amit Jobanputra to the Board members. Mr. Ajit Joshi, Mr. Abhitabh Tapdar, Mr. Pranesh Mishra & Mr. Ambi Parameshwaran were absent and granted leave of absence. Mr. Jacquilene Mumdkur made his presence using virtual mode through conference call.

| Item No. 1 | To approve the minutes of first meeting of Subject Board (Marketing Management) held on 30th August, 2016. |
|------------|--|
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2016 |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of Marketing Management related Subjects, made/to be made effective from AY 2017-18 and 2018-19 (Appendix 1) & re-structured Syllabus of MMM Program (Appendix 2) and submit the same for the approval of Academic Board. |
|--|--|
| | Discussed & considered updating of Syllabus from 2017-18 & 2018-19 and adding new courses (electives/major per semester) & revising existing courses in concerned Specialization of MMS Program. (Appendix 1)) & re-structured Syllabus of MMM Program (Appendix 2). Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status. |
| | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration. |
| Item No. 5 (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination. |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration" |
| Item No. 6 (Common Agenda) | To peruse the correspondence with the parent University to re- nomenclate the University Courses as per the UGC Notification and Specification of Degrees, 2016 |
| \$ | Noted |

| Item No.7 (Common Agenda) | To peruse for information, the implementation of on-line assessment reform on experimental basis from Even Semester of AY 2017-18. |
|------------------------------|--|
| * | Noted |

Prof. Dr. B.N. Chatterjee Head of Dept. & Chairman, Subject Board - Marketing Management

Draft Minutes of Third Meeting of Subject Board – Marketing Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. B.N. Chatterjee, HoD, Marketing Mgt.
- 2. Prof. Dr. D.Y. Patil, Chairman, Ad-hoc Board of Studies-Marketing Mgt., University of Mumbai
- 3. Mr. Ajit Joshi, Subject Expert
- 4. Mr. Pranesh Mishra, Professional Expert
- 5. Prof. Jyoti Kulkarni, Teacher-Member
- 6. Miss Kaavya Malik, Student-Member
- 7. Mr. Amit Jobanputra, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Mr. Abhitabh Tapdar, Mr. Jacquilene Mumdkur & Mr. Ambi Parameswaran were absent and granted leave of absence. Mr. Ajit Joshi & Pranesh Mishra made their presence using virtual mode through conference call.

| Item No. 1 | To approve the minutes of second meeting of Subject Board (Marketing |
|----------------------------------|--|
| | Management) held on 13 th June, 2018. |
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 13th June, 2018 |
| | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, Environment & Society (Core Course-Semester II), Business Ethics & Corporate Governance (Core Course for All Specializations-Semester III) and Entrepreneurship & New Venture Planning (Core Course for All Specializations-Semester IV) of MMS Program, effective from Academic Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, Environment and Sustainability, Human Values & Professional Ethics in Programme. Further, resolved that it be submitted to Academic Board for its approval. |
|----------------------------------|---|
| Item No. 4 | |
| (Common Agenda | To initiate measures to enhance Research output of faculty |
| Item No. 5 (Common Agenda) | and providing Seed money to them, so as to increase publication output in indexed journals. Resolved to put the same for the approval of Academic Board To start other PG Diploma Courses & PG Certificate Courses of shorter duration |
| Agenday | It was discussed to introduce following Courses with the approval of Academic Board |
| | Other New PG Programs (11 Months' duration) |
| | PG Program in HR PG Program in Finance PG Program in Supply Chain |
| | Other New Certificate Programs (6 Months' duration) Import & Export Taxation |

Prof. Dr. B.N. Chatterjee Head of Dept. Chairman, Subject Board – Marketing Management

WeSchool

Draft Minutes of Fourth Meeting of Subject Board – Marketing Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. B.N. Chatterjee, HoD, Marketing Mgt.
- 2. Prof. Dr. D.Y. Patil, Chairman, Ad-hoc Board of Studies-Marketing Mgt., University of Mumbai
- 3. Mr. Ajit Joshi, Subject Expert
- 4. Mr. Abhitabh Tapdar, Subject Expert
- 5. Mr. Jacqueline Mumdkur, Subject Expert
- 6. Mr. Ambi Parameswaran, Professional Expert
- 7. Prof. Jyoti Kulkarni, Teacher-Member
- 8. Miss Kaavya Malik, Student-Member
- 9. Mr. Amit Jobanputra, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Prof. Dr. D.Y. Patil, Mr. Ajit Joshi, Mr. Abhitabh Tapdar, Mr. Jacqueline Mumdkur & Mr. Ambi Parameswaran made their presence using virtual mode through the conference call during the course of meeting. Mr. Pranesh Mishra was absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (MARKETING MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (Marketing Management) held on 30 th April, 2019 |
|--|--|
| | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of Board of Studies (Marketing Management) held on 30th April, 2019 |
| | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Mr. Kamal Nandi as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss on the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed regarding the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated depending upon specialty of such course, the external expert be nominated under Specialization. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Archana Rathod as a staff member |
| Item No. 6 (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and noted that suggestions made by the IQAC from quality improvement & sustenance are implemented by Statutory bodies. |
| Item No. 7 | |
| (Common Agenda) | To take stock of revision in curricula of University Programmes Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to profession, society and global requirement. |
| Item No. 8 (Common Agenda) | To review present process of obtaining feedback |

| | Members discussed present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
|--------------------------------|---|
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organising special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 (Common Agenda) | To maxious muscoutly complayed tooching learning mathods |
| (Common Agenda) | To review presently employed teaching-learning methods |
| | Members discussed learning ecosystem employed for students as: Class-room teaching, experiential learning, engaging with professional societies/chapters, engaging with peer through competitive & collaborative platforms. |
| | Encouraging to participate in activities through seminars, presentations, article reviews, sports, cultural activities & competitions, so as to help develop in them life-time skills of negotiation, communication, conflict management & leadership. Engaging in group work, such as, group presentation, seminars, journal publishing, club work and sports & cultural activities, so as to help develop team-work skills. |
| | Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. |
| | Members opined that presently employed teaching-learning techniques are appropriate for holistic development of students. |
| Item No. 11 (Common Agenda) | To suggest the names on panel of question paper-setters, evaluators, moderators to Examination Committee |
| 8 | Suggested names of faculty on panel of question paper-setters, evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair.

Prof. Dr. B.N. Chatterjee Head of Marketing Dept., WeSchool & Chairman, Subject Board - Marketing Management

Draft Minutes of Fifth Meeting of Board of Studies-Marketing Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Ravi Vaidee, HoD -Marketing Management, Chairman
- 2. Prof. Suhas Prabhu, Specialization Faculty
- 3. Prof. Rutu Gujarathi, Specialization Faculty
- 4. Prof. Swapnil Bhoite, Specialization Faculty
- 5. Dr. Rajendra Shinde, Subject Expert
- 6. Dr. D.Y. Patil, University Nominee
- 7. Mr. Kaustubh Kanade, Alumnus
- 8. Mrs. Archana Rathod, Staff Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Dr. Dr.Mahim Sagar & Mr. Kamal Nandi were absent and granted leave of absence. Dr. Rajendra Shinde, Dr. D.Y. Patil and Mr. Kaustubh Kanade made their present in virtual mode through conference call.

Attached are the Minutes of the business transacted during the course of meeting for approval.

Prof. Ravi Vaidee

Head of Marketing Dept., WeSchool &

Chairman, Board of Studies -Marketing Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (MARKETING MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (Marketing Management) held on 16 th September, 2019 |
|--|---|
| | Minutes were confirmed unanimously |
| Item No, 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| ÷. | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by the Group Director |
| | Resolved to co-opt Mr. Kaustubh Kanade as Post Graduate Meritorious Alumnus member with the approval of Group Director |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| * | Members of Board of Studies across specialization deliberated, in depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observed that these standards are useful in curriculum to support development of competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point of view and unanimously considered & recommended to AC for its initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| ie. | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and unanimously decided to put in concerted efforts for its further implementation. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| | On perusal of report by Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |

| Item No.7 (Common Agenda) | To peruse the suggestions in report of Gender Audit 2018-19 for implementation |
|--------------------------------------|--|
| | Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
| <u>Item No. 8</u> (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| , a. | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| × | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) e-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair.

Prof. Ravi Vaidee Head of Mktg. Dept., WeSchool & Chairman, BoS-Mktg. Mgt,

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Members of Subject Board-Finance Management

- 1. Prof. Kanu Doshi, HoD-Finance Dept. & De-facto Chairman, Subject Board-Fin. Mgt.
- 2. Prof. Dr. Dinesh Harsolekar, Chairman, Ad-hoc BoS-Fin. Mgt. UoM & Member, Subject Board-Fin. Mgt.
- 3. Mr. Gaurav Mashruwala, Subject Expert, Subject Board-Fin. Mgt.
- 4. Mr. Jay Toshinwal, Professional Expert, Subject Board-Fin. Mgt.
- 5. Mr. Aashish Somaiya, Subject Expert, Subject Board-Fin. Mgt.
- 6. Prof. Smita Bhatkal, Teacher Member, Subject Board-Fin. Mgt.
- 7. Prof. Vanita Patel, Teacher Member, Subject Board-Fin. Mgt.

Officers of Weschool

- 1. Mr. Pramod Mulik, AGM-Fin.& Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of Subject Board-Finance Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Kanu Doshi

Head of Dept.

& Chairman, Subject Board-Finance Management

WeSchool

Confidential

Draft Minutes of First Meeting of the Subject Board – Finance Management held on 30th August, 2016 at 4.30 P.M. at WeSchool, Matunga, Mumbai 400 019.

Following Members were present:

- 1. Prof. Kanu Doshi, HoD-Finance Dept. & Chairman, Subject Board-Fin. Mgt.
- 2. Prof. Dr. Dinesh Harsolekar, Chairman, Ad-hoc BoS-Fin. Mgt. UoM & Member, Subject Boad-Fin. Mgt.
- 3. Mr. Gaurav Mashruwala, Subject Expert, Subject Board-Fin. Mgt.
- 4. Mr. Jay Toshinwal, Professional Expert, Subject Board-Fin. Mgt.
- 5. Mr. Aashish Somaiya, Subject Expert, Subject Board-Fin. Mgt.
- 6. Prof. Smita Bhatkal, Teacher Member, Subject Board-Fin. Mgt.
- 7. Prof. Vanita Patel, Teacher Member, Subject Board-Fin. Mgt.

Following Officers of Weschool attended meeting:

- 1. Mr. Pramod Mulik, AGM-Fin. & Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

The meeting commenced at 5.00 P.M.

At the outset, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai & also Chairman, Subject Board-General Management addressed the joint session of all the Six Subject Boards.

He welcomed the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-Finance Management at 5.10 P.M.

| Item No. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status Noted |
|------------|--|
| Item No. 2 | To suggest panel of Examiners covering all the Subject papers within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| | To submit the names of qualified faculty members for appointment as Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (COs) |
| | Actions involved: |
| | To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 4 | To discuss and consider in this meeting the revised/new syllabi with detailed pedagogy, framed by the respective Subject Board for Subject papers under its purview for the University program viz. MMS and submit |

the same for the approval of Academic Board.

Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Finance Management subjects of MMS Program and other Part-time Programs.

Actions involved:

To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]]

Item No.5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

Noted

It was suggested to adopt following tools to make class-room / teaching effective:

- Inclusion of increased industry interaction, especially in areas of sales management and business strategy and also crossfunctional areas of expertise and behavioural science
- Making reading of reference books mandatory
- Continuous evaluation through internal test
- Cross-functional projects

[Action: Concerned Faculty & Dean/HoD concerned]

It was also decided to follow following Evaluation pattern:

- 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Marks subject
- Standard Question Paper Pattern
- Representation to most broad topics of Syllabus
- Written Examination: Duration -2 hours & 1.25 hours for 60 Marks & 30 Marks subjects
- Random distribution of Answer Books to Examiners

[Action: CoE & Dean/HoD concerned]

To place above decisions before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

the same for the approval of Academic Board.

Having considered the addition of new courses & revision in existing courses, POs & PSOs of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Finance Management subjects of MMS Program.

Actions involved:

• To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]]

Item No.5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

Noted

It was suggested to adopt following tools to make class-room / teaching effective:

- Inclusion of increased industry interaction, especially in areas of sales management and business strategy and also crossfunctional areas of expertise and behavioural science
- Making reading of reference books mandatory
- Continuous evaluation through internal test
- Cross-functional projects

[Action: Concerned Faculty & Dean/HoD concerned]

It was also decided to follow following Evaluation pattern:

- 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Marks subject
- Standard Question Paper Pattern
- Representation to most broad topics of Syllabus
- Written Examination: Duration -2 hours & 1.25 hours for 60 Marks & 30 Marks subjects
- Random distribution of Answer Books to Examiners

[Action: CoE & Dean/HoD concerned]

To place above decisions before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

| Item No.6 | To deliberate on co-ordinating the research activities |
|------------|--|
| | Noted |
| | It was decided to encourage the faculty members and students to undertake/participate: |
| | Research Projects |
| 1± | Research-based Case writing |
| | Research-based Competitions |
| | Action involved: |
| | • To provide the faculty and students research related guidelines issued by the UGC/AICTE/University |
| | To frame draft research promotion policy |
| | • To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| | [Action: Dean WRC/HoD concerned] |
| | To place above decisions before the Academic Board for approval |
| × | [Action: Dean WRC /HoD concerned/GM-N/Is & Admin] |
| Item No. 7 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placement |
| | [Action: Dean/HoD concerned & Head-CMC] |
| | |
| | To maximize the use on on-line dashboard |
| | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | To conduct AC-DC Development Action Plan (DAP process before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Kanu Doshi

Head of Dept. & Chairman, Subject Board-Finance Management

& WeSchool

Date: 20th June 2018

Members of Subject Board (Finance Management)

- 1. Prof. Kanu Doshi, HoD, Finance Mgt.
- 2. Mr. Himanshu Vyapak, Professional Expert
- 3. Prof. Smita Bhatkal, Teacher-Member
- 4. Prof. Vanita Patel, Teacher- Member
- 5.Mr. Jatin Aggarwal, Student-Member
- 6.Miss Jinal Mavani, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.00 A.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 11.30 A.M., without quorum.

Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members to the Board members.

| Item No. 1 | To approve the minutes of first meeting of Subject Board (Finance Management) held on 30th August, 2016 |
|------------|---|
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2016 |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of Finance Management related Subjects, made/to be made effective from AY 2017-18 and 2018-19 (Appendix 1) & re-structured Syllabus of MFM Program (Appendix 2) and submit the same for the approval of Academic Board. |
|--|---|
| | Discussed & considered updating of Syllabus from 2017-18 & 2018-19 and adding new courses (electives/major per semester) & revising existing courses in concerned Specialization of MMS Program. (Appendix 1)) & re-structured Syllabus of MFM Program (Appendix 2). Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status. |
| | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration. |
| Item No. 5 (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination. |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration". |
| <u>Item No.6</u> (Common Agenda) | To peruse the correspondence with the parent University to renomenclate the University Courses as per the UGC Notification and Specification of Degree, 2016 |
| | |

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|----------------------------|---|
| Item No. 7 (Common Agenda) | To peruse for information, the implementation of on-line assessment reform on experimental basis from Even Semester of AY 2017-18 |
| | Noted |

Prof. Kanu Doshi
Head of Dept.
& Chairman, Subject Board -Finance Management
WeSchool

Draft Minutes of Third Meeting of Subject Board – Finance Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Kanu Doshi, HoD, Finance Mgt.
- 2. Prof. Dr. Dinesh Harsolekar, Chairman, Ad-hoc BoS-Fin. Mgt., UoM
- 3. Ms. Maya Bhat, Subject Expert
- 4. Mr. Jay Toshinwal, Professional Expert
- 5. Prof. Smeeta Bhatkal, Teacher-Member
- 6. Prof. Vanita Patel, Teacher- Member
- 7. Mr. Jatin Aggarwal, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Prof. Dr. Dinesh Harsolekar, Ms. Maya Bhat & Mr. Jai Toshinwal made their presence using virtual mode through conference call. Mr. Gaurav Mashruwala, Mr. Aashish Somiya, Miss Jinal Mavani & Ms. Maya Bhat were absent and granted leave of absence.

| Item No. 1 | To approve the minutes of second meeting of Subject Board (Finance Management) held on 13th June, 2018 |
|-------------------------------|--|
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 13th June, 2018 |
| | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, Environment & Society (Core Course-Semester II), Business Ethics & |
|-----------------|---|
| | Corporate Governance (Core Course for All Specializations-Semester III) |
| | and Entrepreneurship & New Venture Planning (Core Course for All |
| | Specializations-Semester IV) of MMS Program, effective from Academic |
| Æ | Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, |
| | Environment and Sustainability, Human Values & Professional Ethics in |
| | Programme. |
| | Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 | |
| (Common Agenda | To initiate measures to enhance Research output of faculty |
| | Discussed and suggested that faculty be encouraged to undertake more Externally funded projects by earmarking more funds on research activities and providing Seed money to them, so as to increase publication output in indexed journals. Resolved to put the same for the approval of Academic Board |
| Item No. 5 | To start other PG Diploma Courses & PG Certificate Courses of shorter |
| (Common Agenda) | duration |
| - X | It was discussed to introduce following Courses with the approval of Academic Board |
| | Other New PG Programs (11 Months' duration) |
| | PG Program in HR |
| | PG Program in Finance |
| | PG Program in Supply Chain |
| | Other New Certificate Programs (6 Months' duration) |
| | Import & Export |
| | Taxation |
| | Advertisement & Public Relations |

Prof. Kanu Doshi
Head of Dept.
Chairman, Subject Board – Finance Management
WeSchool

Draft Minutes of Fourth Meeting of Subject Board – Finance Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Kanu Doshi, HoD, Finance Mgt.
- 2. Prof. Dr. Dinesh Harsolekar, University Nominee
- 3. Ms. Maya Bhat, Subject Expert
- 4. Mr. Aashish Somaiya, Subject Expert
- 5. Mr. Jay Toshinwal, Professional Expert
- 6. Prof. Smeeta Bhatkal, Teacher-Member
- 7. Prof. Vanita Patel, Teacher-Member
- 8.Mr. Jatin Aggarwal, Student-Member
- 9. Miss Jinal Mavani, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Dr. Harsolekar, Ms. Maya Bhat, Mr. Aashish Somaiya, Mr. Jay Toshinwal made their presence using virtual mode through the conference call during the course of meeting. Mr. Gaurav Mashruwala, &. Mr. Himanshu Vyapak were absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (FINANCE MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (Finance Management) held on 30 th April, 2019 |
|--|--|
| | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of Board of Studies (Finance Specialization) held on 30 th April, 2019 |
| | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Mr. Sameer Karulkar as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss on the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed regarding the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated depending upon specialty of such course, the external expert be nominated under Specialization. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Manisha Mhatre as a staff member |
| Item No. 6 (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and noted that suggestions made by the IQAC from quality improvement & sustenance are implemented by Statutory bodies. |
| Item No. 7 (Agenda) | To take stock of revision in curricula of University Programmes |
| | Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to profession, society and global requirement. |
| | |

| Item No. 8 (Common Agenda) | To review present process of obtaining feedback |
|--------------------------------|--|
| | Members discussed regarding present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organizing special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 (Common Agenda) | To review presently employed teaching-learning methods |
| | Members discussed learning ecosystem employed for students as: Class-room teaching, experiential learning, engaging with professional societies/chapters, engaging with peer through competitive & collaborative platforms. Encouraging to participate in activities through seminars, presentations, article reviews, sports, cultural activities & competitions, so as to help develop in them life-time skills of negotiation, communication, conflict management & leadership. Engaging in group work, such as, group presentation, seminars, journal publishing, club work and sports & cultural activities, so as to help develop team-work skills. Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. Members opined that presently employed teaching-learning techniques are appropriate for holistic development of students. |
| Item No. 11 (Common Agenda) | To suggest the names on panel of question paper-setters, evaluators, moderators to Examination Committee |
| | Suggested names of faculty on panel of question paper-setters, evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair.

Prof. Kanu Doshi

Hod/Chairman

WeSchool / SB (Fin. Mgt.)

Draft Minutes of Fifth Meeting of Board of Studies-Finance Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Vanita Patel, Head Finance Dept., Chairman
- 2. Prof. Vandana Sohoni, Specialization Faculty
- 3. Prof. Nameeta Vaalanj, Specialization Faculty
- 4. Himanshu Vyapak, University Nominee
- 5. Mr. Sameer Karulkar, Placement Representative
- 6. Mr. Nikhil Ranade, Alumnus
- 7. Mrs. Manisha Mhatre Staff Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Himanshu Vyapak, Mr. Sameer Karulkar & Mr. Nikhil Ranade made their present in virtual mode through conference call. Dr. A.K. Konar & Dr. Anil Mishra were absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting for approval.

Prof. Vanita Patel

Head of Finance Dept., WeSchool &

Chairman, Board of Studies -Finance Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (FINANCE MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (Finance Management) held on 16 th September, 2019 |
|--|---|
| | Minutes were confirmed unanimously |
| Item No. 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by the Group Director |
| | Resolved to co-opt Mr. Nikhil Ranade as Post Graduate Meritorious Alumnus member with the approval of Group Director. |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| | Members of Board of Studies across specialization deliberated, in depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observed that these standards are useful in curriculum to support development or competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point or view and unanimously considered & recommended to AC for its initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| α | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and unanimously decided to put in concerted efforts for its further implementation. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| | |

| | On perusal of report by Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
|-----------------------------------|--|
| Item No.7 (Common Agenda) | To peruse the suggestions in report of Gender Audit 2018-19 for implementation |
| | Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
| Item No. 8 (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) e-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair

Prof. Vanita Patel
Head of Finance Dept., WeSchool &
Chairman, Board of Studies -Fin. Mgt.

Members of Subject Board -Operations Management

- 1. Prof. Dr. V.H.Iyer, Dean-Operations, WeSchool & Chairman Subject Board-Operations Management
- 2. Shri Ashok Sharma, Subject Expert
- 3. Shri Rakesh Singh, Professional Expert
- 4. Shri Milind Kulkarni, Professional Expert
- 5. Prof. V.V. Raghavan, Faculty Member
- 6. Prof. Kavita Kalyandurgmath, Faculty Member
- 7. Mr. Siddharth Chaudhari, Student Member
- 8. Mr. Rahul Iyer, Student Member

Officers of WeSchool

- 1. Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of Subject Board-Operations Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Dr. V.H. Iyer

Head of Dept.

& Chairman, Subject Board-Operations Management

WeSchool

Confidential

Draft Minutes of the First Meeting of the Subject Board - Operations Management held on 30th August, 2016, at 4.30 P.M., at WeSchool, Matunga, Mumbai 400 019.

The following members were present:

- 1. Prof. Dr. V.H.Iyer, Dean-Operations, WeSchool & Chairman Subject Board
- 2. Shri Ashok Sharma, Subject Expert
- 3. Shri Rakesh Singh, Professional Expert
- 4. Shri Milind Kulkarni, Professional Expert
- 5. Prof. V.V. Raghavan, Faculty Member
- 6. Prof. Kavita Kalyandurgmath, Faculty Member
- 7. Mr. Siddharth Chaudhari, Student Member
- 8. Mr. Rahul Iyer, Student Member

Following WeSchool Officers attended meeting

- 1. Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

The meeting commenced at 5.00 P.M.

At this juncture, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai, addressed the joint session of all the Six Subject Boards.

He welcomed all the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-Operations Management at 5.10 P.M.

| Item No. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status |
|------------|--|
| | Noted |
| Item No. 2 | To suggest panels of Examiners covering all the Subject papers within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| | To submit the names qualified faculty members for appointment as the Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (COs) |
| | Actions involved: |
| | To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 4 | To discuss and consider in this meeting the revised/new syllabi with detailed pedagogy, framed by the respective Subject Board for Subject papers under its purview for the University program viz. MMS and submit the same for |

the approval of Academic Board.

Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Operations Management subjects of MMS Program and other Part-time Programs.

Actions involved:

• To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]]

Item No.5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

Noted

It was decided to adopt following tools to make class-room / teaching effective:

- Case-study (based on real situation from Industry)
- Business Simulation Games
- Model utilized to teach subject like TPM & its pillars should be sustainable at least for few years (to be under operational excellence subject s mentioned above)
- PDCA Cycle & DMAIC methodologies be used in projects to develop analyzing & decision-making skills (to be under operational excellence subject s mentioned above)
- Syllabus revision, as mentioned above, should be incorporated appropriately

[Action: Concerned Faculty & Dean/HoD concerned]

It was also decided to follow following Evaluation pattern:

- 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Mark subject
- Standard Question Paper Pattern
- Representation to most broad topics of Syllabus
- Written Exam: Duration -2 hours & 1.25 hours for 60 Marks & 30 Marks subjects
- Random distribution of Answer Books to Examiners

[Action: CoE & Dean/HoD concerned]

| | To place above decisions before the Academic Board for approval [Action: Dean/HoD concerned/GM-N/Is & Admin] |
|------------|--|
| Item No.6 | To deliberate on co-ordinating the research activities |
| | Noted |
| | It was decided to encourage the faculty members and students to undertake/participate in |
| | Research Projects |
| | Research-based Cases writing |
| | Research-based Competitions |
| | Action involved: |
| | To provide the faculty and students research related guidelines issue by the UGC/AICTE/University To frame draft promotion policy |
| | To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| | [Action: Dean/HoD concerned |
| | • To place the above decision before the Academic Board fo approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 7 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placemen [Action: Dean/HoD concerned & Head-CMC] |
| | To maximize the use on on-line dashboard |
| | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | • To conduct AC-DC Development Action Plan (DAP procest before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Dr. V.H. Iyer Head of Dept.

& Chairman, Subject Board-Operations Management

WeSchool

Date:20th June, 2018

Draft Minutes of Second Meeting of Subject Board – Operations Management held on 13th June, 2018 at 11,00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Members of Subject Board (Operations Management)

1. Prof. Dr. V.H. Iyer, HoD, Operations Mgt.

2.Prof. Dr. Kalim Khan, Nominee, Ad-hoc Board of Studies-Operations Management, University of Mumbai

3. Mr. Shrikant Ambike, Professional Expert

4. Prof. Kavita Kalyandurgmath, Teacher-Member

5.Mr. Baruna Mukherjee, Student-Member

6.Miss Harshal Tornekar, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.00 A.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 11.30 A.M., without quorum.

Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members Mr. Baruna Mukherjee & Miss Harshal Tornekar to the Board members. Dr. L. Ganapathy, Mr. Ashok Sharma, Mr. Rakesh Singh, Mr. Milind Kulkarni & Prof, V.V. Raghavan were absent and granted leave of absence. Mr. Shrikant Ambike made his presence using virtual mode through conference call.

| Item No. 1 | To approve the minutes of first meeting of Subject Board (Operations Management) held on 30th August, 2016. |
|------------|---|
| Item No. 2 | Approved To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2016 |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of Operations Management related Subjects, made/to be made effective from AY 2017-18 and 2018-19 (Appendix 1) and submit the same for the approval of Academic Board. |
|---|---|
| ,é | Discussed & considered updating of Syllabus from 2017-18 & 2018-19 and adding new courses (electives/major per semester) & revising existing courses in concerned Specialization of MMS Program. (Appendix 1)). Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status |
| | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration. |
| Item No. 5 (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination. |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration". |
| Item No. 6 (Common Agenda) | To peruse the correspondence with the parent University to re-nomenclate the University Courses as per the UGC Notification and Specification of Degrees, 2016 |
| | Noted |

| Item No.7 (Common Agenda) | To peruse for information, the implementation of on-line assessment refor on experimental basis from Even Semester of AY 2017-18. |
|---------------------------------|---|
| | Noted |

Prof. Dr. V.H. Iyer Head of Dept. & Chairman, Subject Board - Operations Management WeSchool

Draft Minutes of Third Meeting of Subject Board – Operations Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. V.H. Iyer, HoD, Operations Mgt.
- 2. Dr L Ganapathy, Subject Expert
- 3. Mr. Ashok Sharma, Subject Expert
- 4. Mr. Milind Kulkarni, Professional Expert
- 5. Prof. Kavita Kalyandurgmath, Teacher-Member
- 6. Mr. Baruna Mukherjee, Student-Member
- 7. Miss Harshal Tornekar, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Dr. Kalim Khan, Mr. Rakesh Singh, Mr. Shrikat Ambike were absent and granted leave of absence. Dr. L. Ganapathy, Mr. Ashok Sharma & Mr. Milind Kulkarni made his presence using virtual mode through conference call.

| Item No. 1 | To approve the minutes of second meeting of Subject Board (Operations |
|-------------------------------|--|
| | Management) held on 13th June, 2018. |
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2018 |
| | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, Environment & Society (Core Course-Semester II), Business Ethics & Corporate Governance (Core Course for All Specializations-Semester III) and Entrepreneurship & New Venture Planning (Core Course for All Specializations-Semester IV) of MMS Program, effective from Academic Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, Environment and Sustainability, Human Values & Professional Ethics in Programme. |
|-------------------------------|---|
| | Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda | To initiate measures to enhance Research output of faculty |
| | Discussed and suggested that faculty be encouraged to undertake more Externally funded projects by earmarking more funds on research activities and providing Seed money to them, so as to increase publication output in indexed journals. Resolved to put the same for the approval of Academic Board |
| Item No. 5 (Common Agenda) | To start other PG Diploma Courses & PG Certificate Courses of shorter duration |
| | It was discussed to introduce following Courses with the approval of Academic Board Other New PG Programs (11 Months' duration) |
| | PG Program in HR PG Program in Finance PG Program in Supply Chain |
| | Other New Certificate Programs (6 Months' duration) Import & Export Taxation Advertisement & Public Relations |

Prof. Dr. V.H. Iyer Head of Dept.

Chairman, Subject Board – Operations Management WeSchool

Draft Minutes of Fourth Meeting of Subject Board – Operations Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. V.H. Iyer, HoD, Operations Mgt.
- 2.Prof. Dr. Kalim Khan, University Nominee
- 3.Dr. L. Ganapathy, Subject Expert
- 4.Mr. Ashok Sharma, Subject Expert
- 5.Mr. Shrikant Ambike, Subject Expert
- 6.Prof. Kavita Kalyandurgmath, Teacher-Member
- 7.Mr. Baruna Mukherjee, Student-Member
- 8. Miss Harshal Tornekar, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Prof. Dr. Kalim Khan, Mr. L. Ganapathy, Mr. Shrikant Ambike, Mr. Ashok Sharma made their presence using virtual mode through the conference call during the course of meeting. Mr. Rakesh Singh, &. Mr. Milind Kulkarni were absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (OPERATIONS MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (Operations Management) held on 30 th April, 2019 |
|--------------------------------------|--|
| | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of Board (Operations Management) of Studies held on 30 th April, 2019 |
| | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Dr. Rajeshwar Tripathi as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss on the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed regarding the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated depending upon specialty of such course, the external expert be nominated under Specialization. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Rupal Choudhari as a staff member |
| Item No. 6 (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and noted that suggestions made by the IQAC from quality improvement & sustenance are implemented by Statutory bodies. |
| Item No. 7 | |
| (Common Agenda) | To take stock of revision in curricula of University Programmes Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to profession, society and global requirement. |
| Item No.8 (Common Agenda) | To review present process of obtaining feedback |

| | Members discussed present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
|--------------------------------|---|
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organizing special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 | |
| (Common Agenda) | To review presently employed teaching-learning methods |
| | Members discussed learning ecosystem employed for students as: |
| | Class-room teaching, experiential learning, engaging with professional societies/chapters, engaging with peer through competitive & collaborative platforms. |
| | Encouraging to participate in activities through seminars, presentations, article reviews, sports, cultural activities & competitions, so as to help develop in them life-time skills of negotiation, communication, conflict management & leadership. Engaging in group work, such as, group presentation, seminars, journal publishing, club work and sports & cultural activities, so as to help develop team-work skills. |
| | Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. |
| | Members opined that presently employed teaching-learning techniques are appropriate for holistic development of students. |
| Item No. 11 (Common Agenda) | To suggest the names on panel of question paper-setters, evaluators, moderators to Examination Committee |
| | Suggested names of faculty on panel of question paper-setters, evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair.

Prof. Dr. V.H. Iyer

Head of Operations Dept., WeSchool & Chairman, Subject Board - Operations Mgt.

Draft Minutes of Fifth Meeting of Board of Studies-Operations Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Dr. S. Gondhalekar, HoD -Operations Management, Chairman
- 2. Dr. Anil Keskar, Subject Expert
- 3. Dr. Kalim Khan, University Nominee
- 4. Mr. RajeshwarTripathi, Placement Representative
- 5. Mrs. RupalChoudhariStaff Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. RupalChaudhari
- 3. Mrs. SuvarnaMoghe
- 4. Mrs. ShrutiMangaonkar

Officers of WeSchool

Mr. PramodMulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. SitaRamanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Dr. B.S. Sahay & Dr. Santosh Hari were absent and granted leave of absence. Dr. Anil Keskar, Dr.Kalim Khan & Mr. RajeshwarTripathi made their present in virtual mode through conference call.

Attached are the Minutes of the business transacted during the course of meeting for approval.

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Prof. Dr. S. Gondhalekar

Head of Operations Dept., WeSchool&

Chairman, Board of Studies - Operations Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (OPERATIONS MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (Marketing Management) held on 16 th September, 2019 |
|--|---|
| | Minutes were confirmed unanimously |
| Item No. 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by the Group Director |
| | Resolved to co-opt Dr. Santosh Hari as Post Graduate Meritorious Alumnus member with the approval of Group Director |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| ± 2 | Members of Board of Studies across specialization deliberated, in depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observed that these standards are useful in curriculum to support development of competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point of view and unanimously considered & recommended to AC for its initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and unanimously decided to put in concerted efforts for its further implementation. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| | On perusal of report by Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |

| Item No.7 (Common Agenda) | To peruse the suggestions in report of Gender Audit 2018-19 for implementation |
|--------------------------------|--|
| | Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
| Item No. 8 (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| ÷ | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) c-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair

Prof. Dr. S. Gondhalekar Head of Oprns. Dept., WeSchool & Chairman, BoS -Oprns. Mgt.

Members of Subject Board-HR Management

- 1. Prof. Vijayan Pankajakshan, Dean HR Dept. & Chairman, Subject Board-HR Mgt.
- 2. Mr. Marcel Parker Professional Expert, Subject Board-HR Mgt.
- 3. Mr. Pankaj Bhargava, Subject Expert, Subject Board-HR Mgt.
- 4. Ms. Rani Desai, Subject Expert, Subject Board-HR Mgt.
- 5. Prof. Dr. Savitri Kulkarni, Teacher Member, Subject Board-HR Mgt.
- 6. Prof. Dr. Anjali Joshi, Teacher Member, Subject Board-HR Mgt.
- 7. Ms. Snehal Joshi, Student Member, Subject Board-HR Mgt.
- 8. Ms. Aditi Brahme, Student Member, Subject Board- HR Mgt.

Officers of WeSchool

- 1. Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of Subject Board-Human Resource Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Vijayan Pankajakshan

Head of Dept.

& Chairman, Subject Board-HR Management

WeSchool

Confidential

Draft Minutes of the First Meeting of the Subject Board – Human Resource Management held on 30th August, 2016 at 4.30 P.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Vijayan Pankajakshan, Dean HR Dept. & Chairman, Subject Board-HR Mgt.
- 2. Mr. Marcel Parker Professional Expert, Subject Board-HR Mgt.
- 3. Mr. Pankaj Bhargava, Subject Expert, Subject Board-HR Mgt.
- 4. Ms. Rani Desai, Subject Expert, Subject Board-HR Mgt.
- 5. Prof. Dr. Savitri Kulkarni, Teacher Member, Subject Board-HR Mgt.
- 6. Prof. Dr. Anjali Joshi, Teacher Member, Subject Board-HR Mgt.
- 7. Ms. Snehal Joshi, Student Member, Subject Board-HR Mgt.
- 8. Ms. Aditi Brahme, Student Member, Subject Board- HR Mgt.

Following WeSchool Officers attended meeting:

- 1. Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Fin. Dept.
- 2. Mr. Subhash Bhosle, GM (New Initiatives & Admin)

The meeting commenced at 5.00 P.M.

At the outset, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai & also Chairman, Subject Board-General Management addressed the joint session of all the Six Subject Boards.

He welcomed the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-Human Resource Management at 5.10 P.M.

| Item N0. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status |
|------------|--|
| | Noted |
| Item No. 2 | To suggest panels of Examiners covering all the Subject papers within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| | To submit the names qualified faculty members for appointment as the Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| * | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (COs) |
| | Actions involved: |
| | To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 4 | To discuss and consider in this meeting the revised/new syllabi with detailed pedagogy, framed by the respective Subject Board for Subject papers under its purview for all the University program viz., MMS and |

submit the same for the approval of Academic Board.

Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Operations Management subjects of MMS Program and other Part-time Programs.

Actions involved:

To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]]]

Item No.5

To undertake evolving of various methodologies to be adopted while imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment.

Noted

It was decided to adopt following tools to make class-room / teaching effective:

- To articulate enablers as differentiation in content and methodology to make clear intents of HR specialization
- To build Subject/Course on competency frame-work e.g. NHRDN & HRScape
- To share syllabi of MMS (First & second Years) to External Experts for their detailed critique and recommendations
- To involve students in co-creating contents & design
- Before proceeding for summer internship students to be provided with deeper & meaningful grounding of HR profession, role and challenges
- Student Development: (i) need to develop focus on developing business acumen (ii) reading & analyzing balance-sheets (eTimes reading etc.
- Foundation Fortnight, Other onboard/induction processes, PSPP Interventions
- Faculty to leverage learning opportunities that students gain from observing at closer quarters MDP design and development, delivery, engage with corporate executives etc.
- Students to read books on business and present findings & learning in class
- Students to view more videos on leadership
- Faculty to leverage students of degree and alumni too from symbiotic relationships, including mentoring to be nurtured and

| | fostered |
|-----------|--|
| | • Faculty to accord greater focus in teaching training process wrto Organization Design |
| | • Cross-functional projects to be encouraged in 2 nd year by collaborating with students from other specializations/sectors |
| | Enhance efforts to get more in-house projects from organizations |
| | More students to be included in research-work (suggested faculty to generate six cases mandatorily in semester) |
| | Students be allowed to study more modules covered by other specializations |
| | Greater leverage on e-learning content/MOOCS/Business credit points |
| | To enhance attention on personal branding |
| | To host College Festivals and Competitions on HR Case Studies and Quizzes |
| | To engage with alumni to understand what they valued and what was missing on campus, before next meeting |
| | It was also decided to follow following Evaluation pattern: |
| | 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Mark subject |
| | Standard Question Paper Pattern |
| | Representation to most broad topics of Syllabus |
| | Written Exam: Duration –2 hours & 1.25 hours for 60 Marks & 30 Marks subjects |
| | Random distribution of Answer Books to Examiners |
| | [Action: CoE & Dean/HoD concerned] |
| | To place above decisions before the Academic Board for approval. |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No.6 | To deliberate on co-ordinating the research activities |
| | Noted |
| 4 | It was decided to encourage the faculty members and students to undertake/participate in |
| | Research Projects |
| | Research-based Cases writing |
| | Research-based Competitions |

| | Action involved: |
|--|--|
| | To provide the faculty and students research related guidelines issued by the UGC/AICTE/University To frame draft research promotion policy |
| | • To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| ************************************** | [Action: Dean WRC/HoD concerned] • To place above decisions before the Academic Board for approval |
| | [Action: Dean WRC/HoD concerned/GM-N/Is & Admin.] |
| Item No. 7 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placement [Action: Dean/HoD concerned & Head-CMC] |
| | • To maximize the use on on-line dashboard |
| | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | • To conduct AC-DC Development Action Plan (DAP process before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Vijayan Pankajakshan

Head of Dept.

& Chairman, Subject Board-HR Management

WeSchool

Date: 20th June, 2018

Draft Minutes of Second Meeting of Subject Board – Human Resource Management held on 13th June, 2018 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Members of Subject Board (Human Resource Management)

- 1. Prof. Vijayan Pankajakshan, HoD, HR-Mgt.
- 2. Prof. Dr. Vijay Page, Chairman, Ad-hoc Board of Studies-HR Mgt., University of Mumbai
- 3. Mr. Pankaj Bhargava, Subject Expert
- 4. Prof. Savitri Kulkarni, Teacher-Member
- 5. Prof. Anjili Joshi, Teacher-Member
- 6. Miss Jeanine Irani, Student-Member
- 7. Mr.Santosh Miriyala, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Suvarna Moghe
- 3. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.00 A.M. As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 11.30 A.M., without quorum.

Prof. Dr. Vijay Page, Mr. Pankaj Bhargava made their presence using virtual mode through the conference call. Mr.G. Pratap, Ms. Rani Desai, Marcel Parker & Mr. Aniruddha Limaye were absent and granted leave of absence. Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members Miss Jeanine Irani & Mr. Santosh Miriyala to the Board members.

| Item No. 1 | To approve the minutes of first meeting of Subject Board (Human Resource Management) held on 30th August, 2016. |
|------------|---|
| 7 | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 30th August, 2016 |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of Human Resource Management related Subjects, made/to be made effective from AY 2017-13 and 2018-19 (Appendix 1) & re-structured Syllabus of MHRDM Program from 2017-18 (Appendix 2) and submit the same for the approval of Academic Board. |
|--------------------------------------|---|
| | Discussed & considered updating from AY 2017-18 & 2018-19 and adding new courses (electives/major per semester) & revising existing courses in concerned Specialization of MMS Program. (Appendix 1) & re-structured Syllabus of MHRDM Program (Appendix 2). Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status. |
| | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration. |
| <u>Item No. 5</u> (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination. |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration". |
| Item No.6 (Common Agenda) | To peruse the correspondence with the parent University to re- nomenclate the University Courses as per the UGC Notification and Specification of Degree, 2016 |
| | Noted |

| Item No. 7 (Common Agenda) | To peruse for information, the implementation of on-line assessment reform on experimental basis from Even Semester of AY 2017-18 |
|-------------------------------|---|
| | Noted |

Prof. Vijayan Pankajakshan
Head of Dept.
& Chairman, Subject Board - HR Management
WeSchool

Draft Minutes of Third Meeting of Subject Board – Human Resource Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Vijayan Pankajakshan, HoD, HR-Mgt.
- 2. Prof. Dr. Vijay Page, Chairman, Ad-hoc Board of Studies-HR Mgt., University of Mumbai
- 3. Mr. Marcel Parker, Professional Expert
- 4. Mr. G. Pratap, Subject Expert
- 5. Prof. Savitri Kulkarni, Teacher-Member
- 6. Prof. Anjili Joshi, Teacher-Member
- 7. Miss Jeanine Irani, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Prof. Dr. Vijay Page, Mr. Marcel Parker & Mr. G. Pratap made their presence using virtual mode through the conference call. Mr. Aniruddha Limaye, Mr. Pankaj Bhargva & Ms. Rani Desai, were absent and granted leave of absence.

| Item No. 1 | To approve the minutes of second meeting of Subject Board (Human |
|-------------------------------|--|
| | Resource Management) held on 13th June, 2018 |
| | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 13th June, 2018 |
| | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, |
|-----------------|---|
| | Environment & Society (Core Course-Semester II), Business Ethics & |
| | Corporate Governance (Core Course for All Specializations-Semester III) |
| · · | and Entrepreneurship & New Venture Planning (Core Course for All |
| | Specializations-Semester IV) of MMS Program, effective from Academic |
| | Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, |
| | Environment and Sustainability, Human Values & Professional Ethics in |
| | Programme. |
| | Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 | |
| (Common Agenda | To initiate measures to enhance Research output of faculty |
| | A |
| | Discussed and suggested that faculty be encouraged to undertake more |
| | Externally funded projects by earmarking more funds on research activities |
| | and providing Seed money to them, so as to increase publication output in |
| | indexed journals. Resolved to put the same for the approval of Academic Board |
| Item No. 5 | To start other PG Diploma Courses & PG Certificate Courses of shorter |
| (Common Agenda) | duration |
| (Common Agenda) | dutation |
| | It was discussed to introduce following Courses with the approval of Academic Board |
| * | Other New PG Programs (11 Months' duration) |
| | PG Program in HR |
| | |
| | PG Program in Finance |
| | PG Program in Finance PG Program in Supply Chain |
| | |
| | PG Program in Supply Chain |
| | PG Program in Supply Chain Other New Certificate Programs (6 Months' duration) |

Prof. Vijayan Pankajakshan Head of Dept.

Chairman, Subject Board – HR Management

WeSchool

Draft Minutes of Fourth Meeting of Subject Board – Human Resource Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. Vijayan Pankajakshan, HoD, HR-Mgt.
- 2. Prof. Dr. Vijay Page, Chairman, Ad-hoc Board of Studies-HR Mgt., University of Mumbai
- 3. Mr. Pankaj Bhargava, Subject Expert
- 4. Mr. G. Pratap, Subject Expert
- 5. Mr. Aniruddha Limaye, Professional Expert
- 6. Prof. Savitri Kulkarni, Teacher-Member
- 7. Prof. Anjili Joshi, Teacher-Member
- 8.Miss Jeanine Irani, Student-Member
- 9. Mr. Santosh Miriyala, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Ms. Rani Desai & Mr. Marcel Parker were absent and granted leave of absence. Mr. Aniruddha Limaye, Mr G. Pratap, Mr. Pankaj Bhargava & Prof. Dr. Vijay Page made their presence using virtual mode through the conference call during the course of meeting.

Attached are the Minutes of the business transacted during the course of meeting.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (HR MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (HR Management) held on 30 th April, 2019 |
|--|--|
| | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of Board of Studies (HR Management) held on 30 th April, 2019 |
| M. | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Mr Sreenath Arimanithaya as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss on the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed regarding the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated depending upon specialty of such course, the external expert be nominated under Specialization. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Archana Rathod as a staff member |
| <u>Item No. 6</u> (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and noted that suggestions made by the IQAC from quality improvement & sustenance are implemented by Statutory bodies. |
| Item No. 7 (Common Agenda) | To take stock of revision in curricula of University Programmes |
| | Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to profession, society and global requirement. |
| Item No. 8 (Common Agenda) | To review present process of obtaining feedback |

| | Members discussed present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
|--------------------------------|---|
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organizing special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 (Common Agenda) | To review presently employed teaching-learning methods |
| | collaborative platforms. Encouraging to participate in activities through seminars |
| | societies/chapters, engaging with peer through competitive & collaborative platforms. Encouraging to participate in activities through seminars presentations, article reviews, sports, cultural activities & competitions so as to help develop in them life-time skills of |
| | negotiation, communication, conflict management & leadership Engaging in group work, such as, group presentation, seminars, journa publishing, club work and sports & cultural activities, so as to help develop team-work skills. |
| | Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. |
| | Members opined that presently employed teaching-learning technique are appropriate for holistic development of students. |
| Item No. 12 (Common Agenda) | To suggest the names on panel of question paper-setters, evaluator moderators to Examination Committee |
| | Suggested names of faculty on panel of question paper-setter evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair

Prof. Vijayan Pankajakshan HoD/Chairman

WeSchool / BoS (HR Mgt.)

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Draft Minutes of Fifth Meeting of Board of Studies-Human Resource Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof. VijayanPankajakshan, HoD -HR Management, Chairman
- 2. Prof. SwarKranti, Specialization Faculty
- 3. Prof. Priyanka Handa, Specialization Faculty
- 4. Mrs. Janaki Y. Naik, Subject Expert outside UoM
- 5. Dr. Vijay Page, VC Nominee
- 6. Dr. Nikhil Date, Alumnus
- 7. Mrs. ArchanaRathod, Staff Member.

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. RupalChaudhari
- 3. Mrs. SuvarnaMoghe
- 4. Mrs. ShrutiMangaonkar

Officers of WeSchool

Mr. PramodMulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. SitaRamanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Mrs. Janaki Y. Nayak, Dr. Vijay Page & Dr. Nikhil Date made their present in virtual mode through conference call.Dr. Meera Shankar & Mr. Sreenath were absent and granted leave of absence.

Attached are the Minutes of the business transacted during the course of meeting for approval.

Prof. VijayanPankajakshan

Findup Washing

Head of HR Dept., WeSchool&

Chairman, Board of Studies -HR Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (HR MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (Marketing Management) held on 16 th September, 2019 |
|--------------------------------------|---|
| | Minutes were confirmed unanimously |
| Item No. 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by the Group Director |
| | Resolved to co-opt Mr. Nikhil Date as Post Graduate Meritorious Alumnus member with the approval of Group Director. |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| | Members of Board of Studies across specialization deliberated, in depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observed that these standards are useful in curriculum to support development of competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point of view and unanimously considered & recommended to AC for its initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and unanimously decided to put in concerted efforts for its further implementation. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| | On perusal of report by Members of the Board of Studies across |

| Item No.7 (Common Agenda) | To peruse the suggestions in report of Gender Audit 2018-19 for implementation |
|--------------------------------|--|
| | Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
| Item No. 8 (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) e-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair

Prof. Vijayan Pankajakshan Head of HR Dept., WeSchool & Chairman, BoS -HR Mgt.

Members of Subject Board -Systems Management

- 1. Prof. Dr. Pradeep Pendse, HoD-Systems, WeSchool & Chairman, Subject Board-Systems Mgt
- 2. Prof. Dr. C.R. Chavan, Director, JBIMS, Chairman, ad-hoc BoS-Marketing Management, UoM, Member, Subject Board-Systems Mgt.
- 3. Prof. Dr. Anala Pandit, Subject Expert, Subject Board-Systems
- 4. Dr. Nitin Patwardhan, Professional Expert, Subject Board-System Mgt.
- 5. Mr. Shreyas Dukle, Professional Expert, Subject Board-System Mot.
- 6. Prof. Dr. Vaishali Patil, Faculty Member, Subject Board, System Mgt.
- 7. Prof. Girish Yadav, Faculty Member, Subject Board, System Mgt.

Special Invitee

Prof. Sandeep Kelkar, Asst. Professor, WeSchool

Officers of WeSchool

Mr. Pramod Mulik, AGM, Fin. & Asst. Professor, Finance Mr. Subhash Bhosle, GM (New Initiatives & Admin)

DRAFT MINUTES FOR APPROVAL

Draft Minutes of First Meeting of Subject Board-Systems Management, held on 30th August, 2016, are being circulated amongst the members present for their approval.

All are, therefore, requested to intimate the corrections and or amendment/changes, if any, within the period of four days from the receipt of this e-communication. Kindly note that if no intimation to this effect is received within the stipulated time of four days, then the draft minutes will stand approved, automatically.

Prof. Dr. Pradeep Pendse

Head of Dept.

Chairman, Subject Board-Systems Management

WeSchool

Confidential

Draft Minutes of First Meeting of Subject Board-Systems Management held on 30th August, 2016 at 4.30 P.M. at WeSchool, Matunga, Mumbai 400 019

Following members were present:

- 1. Prof. Dr. Pradeep Pendse, HoD-Systems, WeSchool & Chairman, Subject Board-Systems Mgt
- 2. Prof. Dr. C.R. Chavan, Director, JBIMS, Chairman, ad-hoc BoS-Marketing Management, UoM, Member, Subject Board-Systems Mgt.
- 3. Dr. Nitin Patwardhan, Professional Expert, Subject Board- System Mgt.
- 4. Mr. Shreyas Dukle, Professional Expert, Subject Board-System Mgt.
- 5. Prof. Dr. Vaishali Patil, Faculty Member, Subject Board, System Mgt.
- 6. Prof. Girish Yadav, Faculty Member, Subject Board, System Mgt.

Special Invitee of WeSchool

Prof. Sandeep Kelkar, Asst. Professor, WeSchool

Following Officers of WeSchool attended meeting

Mr. Pramod Mulik, AGM, Fin. & Asst. Professor, Finance Mr. Subhash Bhosle, GM (New Initiatives & Admin)

The meeting commenced at 4.30 P.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 5.00 P.M., without quorum.

At this juncture, Prof. Dr. Uday Salunkhe, Group Director, WeSchool and Chairman, Ad-hoc Board of Management Studies, University of Mumbai & also Chairman, Subject Board-General Management addressed the joint session of all the Six Subject Boards.

He welcomed the Chairmen & Members of the Six Subject Boards present for the meeting and briefed, in nut-shell, the august assembly on powers & duties, tenure and frequency of meeting of the Subject Board. He also briefed them on the expected outcome based on powers & duties of Subject Board.

After this group address, the members along with the Chairman of Subject Board, re-assembled for the meeting of Subject Board-Systems Management at 5.10 P.M.

The following business was transacted:

| Item No. 1 | To consider the letters received from the UGC and the University of Mumbai regarding the grant of Autonomous Status |
|------------|--|
| 12 | Noted |
| Item No. 2 | To suggest panel of Examiners covering all the Subject papers within the purview of respective Subject Board to the Examination Cell for appointment of Paper-setters, Examiners and Moderators |
| | Noted |
| | Action involved: |
| | To submit the names of qualified faculty members for appointment as Paper-setters, Examiners & Moderators (as per University criteria), within a week's time to Exam. Cell of WeSchool |
| | [Action: Dean/HoD concerned] |
| Item No. 3 | To peruse the Minutes of Meetings dated 23.3.2016 & 13.7.2016 of Core Team constituted for preparing post-autonomy syllabus of Master of Management Studies Program |
| | Perused Minutes of Meeting dated 23.3.2016: |
| | Noted the terms of reference of Core Team |
| | Perused Minutes of Meeting dated 13.7.2016: |
| | Perused Minutes of Meeting dated 13.7.2016: |
| | Noted and considered the rationale of adding two new courses in I & II Semesters and adding new courses (elective/major per semester) & revising existing courses in each Specialization of MMS Program (Annexure) |
| | Noted and considered Program Vision & Mission Statements, Program Educational Objectives (PEOs), Program Outcomes (POs) and Course Outcomes (COs) Actions involved: |
| | To place the above considered points before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |

To discuss and consider in this meeting the revised/new syllabi with detailed Item No. 4 pedagogy, framed by the respective Subject Board for Subject papers under its purview for the University program viz. MMS and submit the same for the approval of Academic Board. Having considered PEOs, POs & Cos and the addition of new courses & revision in existing courses of the MMS Program, the Subject Board decided to adopt the re-structure Syllabus of Systems Management subjects of MMS Program and other Part-time Programs. **Actions involved:** To place the above decision before the Academic Board for approval [Action: Dean/HoD concerned/GM-N/Is & Admin] To undertake evolving of various methodologies to be adopted while Item No. 5 imparting the teaching vis-à-vis the topics/chapters to be covered under the respective course and evaluation techniques for internal assessment. Noted It was decided to adopt following tools to make class-room / teaching effective: Case-based **Activities & Simulation Games** It was also decided to follow Evaluation pattern as below: 40/20 marks (Internal Evaluation):60/30 marks (Written Exam) pattern for 100/50 Mark subject **Standard Question Paper Pattern** Representation to most broad topics of Syllabus Written Exam: Duration -2 hours & 1.25 hours for 60 Marks & 30 Marks subjects Random distribution of Answer Books to Examiners [Action: CoE & Dean/HoD concerned] **Actions involved:** To place the above decision before the Academic Board for approval

[Action: Dean/HoD concerned/GM-N/Is & Admin]

| Item No.5 | To deliberate on coordinating the research activities |
|------------|--|
| | Noted |
| e) | 110000 |
| | It was decided to encourage the faculty members and students to undertake/participate in |
| | Research Projects |
| ,, | Research-based Case writing |
| | Research-based Competitions |
| | Action involved: |
| | To provide the faculty and students research related guidelines/promotion policy issued by the UGC/AICTE/University To frame draft research promotion policy To monitor these activities in line with the Guidelines of UGC/AICTE/University |
| | [Action: Dean WRC /HoD concerned] |
| | To place the above decision before the Academic Board for approval |
| | [Action: Dean/HoD concerned/GM-N/Is & Admin] |
| Item No. 7 | Any other point/s discussed with the permission of Chair |
| | To hold session on CV Writing, GD and Grooming for Placement |
| | [Action: Dean/HoD concerned & Head-CMC] |
| | To maximize the use on on-line dashboard |
| | [Action: Mentoring Faculty & Dean/HoD concerned] |
| | To conduct AC-DC Development Action Plan (DAP process before summer placement) |

As there was no other item to be discussed, meeting concluded with vote of thanks to the Chair.

Prof. Dr. Pradeep Pendse

Head of Dept.

Chairman, Subject Board-Systems Management WeSchool

Date: 20th June, 2018

Draft Minutes of Second Meeting of Subject Board – Systems Management held on 13th June, 2018 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Members of Subject Board (Systems Management)

- 1. Prof. Dr. Pradeep Pendse, HoD, Systems Mgt.
- 2. Prof. Dr. C.R. Chavan, Chairman, Ad-hoc BoS-Systems Mgt., UoM
- 3. Dr. Nitin Patwardhan, Professional Expert
- 4. Prof. Dr. Vaishali Patil, Teacher-Member
- 5. Prof. Girish Yadav, Teacher-Member
- 6. Mr. Bazil Aga, Student-Member
- 7. Miss Roshni Pawar, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting commenced at 11.00 A.M.

As two-third members were not present, the Chairman adjourned meeting for want of quorum and decided to meet again after 30 minutes. The meeting so adjourned, then commenced at 11.30 A.M., without quorum.

Dr. C.R. Chavan & Dr. Nitin Patwardhan made their presence using virtual mode through conference call. Dr. Anala Pandit, Mr. Vikram Patil, Mr. Atul Patankar, Mr Shreyas Dulke were absent and granted leave of absence. Having completed their PG Degree, the Student-members of AY 2016-17 are replaced with the meritorious Student-members of AY 2017-18. The Chairman introduced these two new Student-members Mr. Bazil Aga, & Miss. Roshni Pawar to the Board members.

The following business was transacted:

| Item No. 1 | To approve the minutes of first meeting of Subject Board (Systems Management) held on 30th August, 2016. |
|------------|--|
| Item No. 2 | Approved To receive the Action Taken Report on the minutes of past meeting held on |
| | 30th August, 2016 |
| | Noted |

| Item No. 3 (Board Specific Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program in respect of Operations Management related Subjects, made/to be made effective from AY 2017-18 and 2018-19 (Appendix 1) and submit the same for the approval of Academic Board. |
|--|---|
| | Discussed & considered updating of Syllabus from 2017-18 & 2018-19 and adding new courses (electives/major per semester) & revising existing courses in concerned Specialization of MMS Program. (Appendix 1)). Further, resolved that it be submitted to Academic Board for its approval. |
| Item No. 4 (Common Agenda) | To deliberate on current market trends, its effect on over-all Higher Education and its relevance to Professional/Management Education in our Country, with specific reference to evolving Full-time &/or Part-time PG level Degree/Diploma Courses & Certificate Courses under autonomous status |
| | Deliberated and resolved to undertake detailed study of introducing new Courses in line with current market trends and submit report thereof for consideration |
| Item No. 5 (Common Agenda) | To discuss issue regarding re-registration of students failed in trimester/semester end examination/supplementary examination. |
| | Discussed, considered and resolved that it be placed before Academic Board for approval "that student has to pass in all the head of subjects before s/he is allowed to move to the next trimester/semester. If student fails in any head of subjects even after appearing for supplementary examination, s/he shall not be allowed to keep term (ATKT) in the next trimester/semester and be declared as FAIL. In such case, the student shall have to reappear and pass the examination with the next batch, and then register in the subsequent academic year for completion of Course. Proportionate tuition fees shall be payable for the academic year in which student seeks re-registration". |
| Item No. 6 (Common Agenda) | To peruse the correspondence with the parent University to re-nomenclate the University Courses as per the UGC Notification and Specification of Degrees, 2016 |
| × | Noted |

| Item No.7 (Common Agenda) | To peruse for information, the implementation of on-line assessment reform on experimental basis from Even Semester of AY 2017-18. |
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| ω. | Noted |

Prof. Dr. Pradeep Pendse
Head of Dept. &
Chairman, Subject Board - Systems Management

WeSchool

Draft Minutes of Third Meeting of Subject Board – Systems Management held on 30th April, 2019 at 11.30 A.M. at WeSchool, Matunga, Mumbai 400 019.

1. Prof. Dr. Pradeep Pendse, HoD, Systems Mgt.

2. Prof. Dr. C.R. Chavan, Chairman, Ad-hoc BoS-System Mgt., UoM

3.Mr. Shreyas Dulke, Professional Expert

4.Prof. Dr. Vaishali Patil, Teacher-Member

5. Prof. Girish Yadav, Teacher-Member

6.Mr. Bazil Aga, Student-Member

7. Miss Roshni Pawar, Student-Member

Special Invitees of WeSchool:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Following Officers of WeSchool attended the meeting:

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept.

Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool

Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

The meeting adjourned for want of quorum commenced at its scheduled time i.e. at 12.00 Noon. Prof. Dr. C.R. Chavan and Mr. Shreyas Dulke made their presence using virtual mode through conference call. Dr. Nitin Patwardhan, Dr. Anala Pandit, Mr. Atul Patankar were absent and granted leave of absence.

The following business was transacted:

| Item No. 1 | To approve the minutes of second meeting of Subject Board (Systems Management) held on 13 th June, 2018. |
|-------------------------------|--|
| , | Approved |
| Item No. 2 | To receive the Action Taken Report on the minutes of past meeting held on 13th June, 2018 |
| | Noted |
| Item No. 3 (Common Agenda) | To discuss and consider in this meeting the updation of Revised Syllabi of MMS Program to be made effective from AY 2019-20 and submit the same to Academic Board for its approval |

| | Discussed and considered to introduce 3 additional Courses Viz. Business, Environment & Society (Core Course-Semester II), Business Ethics & Corporate Governance (Core Course for All Specializations-Semester III) and Entrepreneurship & New Venture Planning (Core Course for All Specializations-Semester IV) of MMS Program, effective from Academic Year 2019-20, so as to integrate cross-cutting issues relevant to Gender, Environment and Sustainability, Human Values & Professional Ethics in Programme. Further, resolved that it be submitted to Academic Board for its approval. |
|-------------------------------|---|
| Item No. 4 (Common Agenda | To initiate measures to enhance Research output of faculty |
| | Discussed and suggested that faculty be encouraged to undertake more Externally funded projects by earmarking more funds on research activities and providing Seed money to them, so as to increase publication output in indexed journals. Resolved to put the same for the approval of Academic Board |
| Item No. 5 (Common Agenda) | To start other PG Diploma Courses & PG Certificate Courses of shorter duration |
| | It was discussed to introduce following Courses with the approval of Academic Board |
| | Other New PG Programs (11 Months' duration) |
| | PG Program in HR PG Program in Finance PG Program in Supply Chain |
| | Other New Certificate Programs (6 Months' duration) Import & Export Taxation Advertisement & Public Relations |

Prof. Dr. Pradeep Pendse Head of Dept. Chairman, Subject Board – Operations Management

WeSchool

Draft Minutes of Fourth Meeting of Subject Board Systems Management held on 16th September, 2019 at 11.00 A.M. at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

1. Prof. Dr. Pradeep Pendse, HoD, Systems Mgt.

2.Prof. Dr. C.R. Chavan, Chairman, Ad-hoc Board of Studies-Systems

Mgt., University of Mumbai

3.Mr. Vikram Patil, Subject Expert

4.Mr. Atul Patankar, Subject Expert

5.Dr. Nitin Patwardhan, Professional Expert

6.Prof. Dr. Vaishali Patil, Teacher-Member

7.Prof. Girish Yadav, Teacher-Member

8.Mr. Bazil Aga, Student-Member

9.Miss Roshni Pawar, Student-Member

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. Rupal Chaudhari
- 3. Mrs. Suvarna Moghe
- 4. Mrs. Shruti Mangaonkar

Officers of WeSchool

Mr. Pramod Mulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. Sita Ramanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Prof. Dr. Anala Pandit & Mr. Shreyas Dulke, were absent and granted leave of absence. Dr. Nitin Patwardhan, Mr Atul Patankar, Mr. Vikram Patil & Prof. Dr. CR. Chavan made their presence using virtual mode through the conference call during the course of meeting.

Attached are the Minutes of the business transacted during the course of meeting.

MINUTES OF THE FOURTH MEETING OF THE SUBJECT BOARD (SYSTEMS MANAGEMENT) SCHEDULED HELD ON 16th SEPTEMBER, 2019

| Item No. 1 | To approve the Minutes of Third Meeting of Board of Studies (Systems Management) held on 30 th April, 2019 |
|--|--|
| | Confirmed Minutes of previous meeting unanimously. |
| Item No. 2 | To ratify action taken on the minutes of the Third Meeting of Board of Studies (Systems Management) held on 30 th April, 2019 |
| | Ratified Action Taken Report on previous meeting unanimously. |
| Item No. 3 (Specialization Specific) | To deliberate and nominate one representative from industry/corporate sector/allied area relating to placement |
| | On deliberation, members unanimously resolved to nominate Mr Nikhil Sawant as a representative from industry/corporate sector relating to placement. |
| Item No. 4 (Specialization Specific) | To discuss on the provision of nominating one External Expert when special courses of studies to be formulated |
| | Members discussed regarding the provision of nominating one External Expert and decided unanimously that as & when special courses of studies to be formulated depending upon specialty of such course, the external expert be nominated under Specialization. |
| Item No. 5 (Specialization Specific) | To nominate one staff member on Board |
| | Resolved to nominate Mrs. Rupal Choudhary as a staff member |
| Item No. 6 (Common Agenda) | To peruse IQAC Minutes till II/2019 |
| | Members perused the activities of IQAC till the Second Quarter of 2019 and noted that suggestions made by the IQAC from quality improvement & sustenance are implemented by Statutory bodies. |
| Item No. 7 (Common Agenda) | To take stock of revision in curricula of University Programmes |
| - Common Lagranday | Members reviewed the revision/updation made in curricula since 2016-17 till 2019-20 and found it relevant with reference to profession, society and global requirement. |
| Item No. 8 (Common Agenda) | To review present process of obtaining feedback |

| | Members discussed present process of obtaining feedback and felt it necessary to integrate the same with new ERP system (JUNO) for obtaining feedback at multiple levels and its effective analysis and better utilization. |
|---------------------------------------|---|
| Item No. 9 (Common Agenda) | To review mechanism to assess learning levels of students after admission and organizing special programmes for developing professional competencies |
| | Members discussed present mechanism adopted by WeSchool through its Assessment Centre & Development Centre - as an individual development plan for developing professional skill-sets, by identifying gaps & setting developing goals and looking at the pointers of degree results & placement ratio, members viewed mechanism as deliverable. |
| Item No. 10 (Common Agenda) | To review presently employed teaching-learning methods |
| | Members discussed learning ecosystem employed for students as: |
| | Class-room teaching, experiential learning, engaging with professional societies/chapters, engaging with peer through competitive & collaborative platforms. |
| 9 | Encouraging to participate in activities through seminars, presentations, article reviews, sports, cultural activities & competitions, so as to help develop in them life-time skills of negotiation, communication, conflict management & leadership. Engaging in group work, such as, group presentation, seminars, journal publishing, club work and sports & cultural activities, so as to help develop team-work skills. |
| | Volunteering to organize events, help teach them how to lead & manage others, how to develop objectives, plan, raise and manage budget spends, how to work with others manage crisis & manage multiple talks concurrently. |
| z. | Members opined that presently employed teaching-learning techniques are appropriate for holistic development of students. |
| <u>Item No. 11</u> (Common Agenda) | To suggest the names on panel of question paper-setters, evaluators, moderators to Examination Committee |
| | Suggested names of faculty on panel of question paper-setters, evaluators, moderators to Examination Committee |

As there is no other point to be discussed, meeting concluded with vote of thanks to Chair

Prof. Pradeep Pendse HoD/Chairman

WeSchool / BoS(Systems Mgt.)

Draft Minutes of Fifth Meeting of Board of Studies-Systems Management held on 27th July, 2020 at 11.00 A.M., at WeSchool, Matunga, Mumbai 400 019.

Following members were present:

- 1. Prof.Dr.PradeepPendse, HoD -System Management, Chairman
- 2. Prof. Girish Yadav, Specialization Faculty
- 3. Prof. ViplavKambli, Specialization Faculty
- 4. Dr. M.M. Ali, Subject Expert
- 5. Dr. C.R. Chavan, University Nominee
- 6. Mr. Nitin Sawant, Placement Representative
- 7. Mr. SachinShanbhag, Alumnus
- 8. Mrs. RupalChoudhari, Staff Member.

Special Invitees:

- 1. Prof. Dr. S.R. Tendulkar
- 2. Mrs. RupalChaudhari
- 3. Mrs. SuvarnaMoghe
- 4. Mrs. ShrutiMangaonkar

Officers of WeSchool

Mr. PramodMulik, AGM-Fin./Asst. Professor, Finance Dept. Prof. SitaRamanan, CoE, Exam. Cell, WeSchool Mr. Subhash Bhosle, GM (New Initiatives & Admin.)

Dr. Ajay Tiwari was absent and granted leave of absence. Dr. M.M. Ali, Dr. C.R. Chavan, Mr. Nitin Sawant& Mr. SachinShanbhag made their present in virtual mode through conference call.

Attached are the Minutes of the business transacted during the course of meeting for approval.

Prof. Dr. Pradeep Pendse

Head of Systems Dept., WeSchool&

Chairman, Board of Studies -Systems Management

MINUTES OF THE FIFTH MEETING OF THE BOARD OF STUDIES (SYSTEMS MANAGEMENT) SCHEDULED TO BE HELD ON 27th JULY, 2020

| Item No. 1 | To approve the minutes of fourth meeting of Board of Studies (Marketing Management) held on 16 th September, 2019 |
|--------------------------------------|---|
| | Minutes were confirmed unanimously |
| Item No, 2 | To receive the Action Taken Report on the minutes of previous meeting held on 26 th September, 2019 |
| | Perused nominations of placement representative & staff member and co-opting of meritorious PG alumnus per Specialization of Board of Studies. |
| Item No. 3 (Specialization specific) | To co-opt one Post Graduate Meritorious Alumnus approved by the Group Director |
| | Resolved to co-opt Mr. Sachin Shanbhag as Post Graduate Meritorious Alumnus member with the approval of Group Director. |
| Item No. 4 (Common Agenda) | To consider ISO-21001:2018 Series (EOMS) Standards |
| | Members of Board of Studies across specialization deliberated, in depth, new standards promoted by ISO viz. Management System for Educational Organizations (EOMS)- Series 21001:2018 and observed that these standards are useful in curriculum to support development of competence through teaching, learning or research regardless of the type, size or method of delivery and from quality assurance point of view and unanimously considered & recommended to AC for its initiation at WeSchool. |
| Item No. 5 (Common Agenda) | To examine draft Perspective/Strategic Plan from implementation point of view |
| | Members of Board of Studies across specialization reviewed the progress made in implementation of Perspective/Strategic Plan and unanimously decided to put in concerted efforts for its further implementation. |
| Item No. 6 (Common Agenda) | To peruse the suggestions in report of Academic & Administrative Audit 2018-19 for implementation |
| 51 51 | On perusal of report by Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
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| Item No.7 (Common Agenda) | To peruse the suggestions in report of Gender Audit 2018-19 for implementation |
|------------------------------|--|
| | Members of the Board of Studies across specializations unanimously decided to consider the suggestions therein from implementation point of view. |
| Item No. 8 | |
| (Common Agenda) | To strengthen institutional governance through e-Governance by use of ERP |
| | Members examined ERP tool - JUNO, and found it as fully integrated end-to-end automation system for academic & administrative functions and its use to capture, consolidate & generate data with reports for various regulators and also found useful for NAAC, NBA, SAQS and AACSB accreditations and unanimously recommended AC to adopt this e-governance tool to strengthen institutional governance. |
| Item No. 9 | |
| (Common Agenda) | To consider the proposal put forth by Library Committee regarding augmentation of Library resources |
| | Members of Board of Studies across specialization examined the proposal for augmentation of the library resources, in detail, and unanimously recommended AC to consider purchases of (i) Dedicated Server for Library Software, (ii) Library E-textbook Database, (iii) Discovery Search, Al Chatbot & Mobile App, (iv) Case Study Databases Subscription, (v) e-Newspaper/Magazine Subscription, (vi) Research Tools, (vii) Radio Frequency Identification (RFID) and (viii) Infrastructure costing Rs. 89 Lakh. |
| Item No. 10 | |
| (Common Agenda) | To discuss measures to be initiated for grooming faculty for online teaching & exposure to various tools |
| | Members of Board of Studies across specializations considered measures of grooming faculty for online teaching & exposure to multiple tools and unanimously suggested AC to conduct Faculty Development Programme (FDPs) involving agencies of national & international repute. |

As there was no other item to be discussed, the meeting concluded with the vote of thanks to Chair

Prof. Dr. Pradeep Pendse Head of Systems Dept., WeSchool & Chairman, BoS –Systems Mgt.