

Appendix 10

Format for Mandatory Disclosure 2010-11

Mandatory Disclosure updated on	15.03.2011
10.1 AICTE File No.	F.No. 27-54B-II/BOS(M)/94
Date & Period of last approval	Date: Nov. 8 th , 2010 (2010-11)
10.2 Name of the Institution	PRIN. L. N.WELINGKAR INSTITUTE OF MANAGEMENT DEVELOPMENT & RESEARCH
Address of the Institution	Lakhamsi Napoo Road, Opp. Matunga Gymkhana Near Matunga CR Rly Stn., Matunga (E),
City & Pin Code	Mumbai 400019
State / UT	Maharashtra
Longitude & Latitude	Longitude 72° 54' E Latitude 18° 55' N
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585
Office hours at the Institution	11 am to 7 pm.
Academic hours at the Institution	8 am to 6 pm.
Email	director@welingkar.org
Website	www.welingkar.org
Nearest Railway Station(dist in Km)	Matunga CR (½ km) / Dadar (1 km)
Nearest Airport (dist in Km)	Chhatrapati Shivaji Terminus Domestic Airport (18 Km)

10.3 Type of Institution	Govt / Govt aided / University Dept / Deemed Univ / <input checked="" type="checkbox"/> Private-Self Financed
Category (1) of the Institution	<input checked="" type="checkbox"/> Non Minority / Minority -specify minority : NA
Category (2) of the Institution	<input checked="" type="checkbox"/> Co-Ed / Women only
10.4 Name of the organization running the Institution	Shikshana Prasarak Mandali
Type of the organization	Society / Trust <input checked="" type="checkbox"/> / A company established under Section 25 of Companies Act 1956 / PPP / BOT
Address of the organization	Sharada Sabhagriha, S.P.College Campus, Pune-411030
Registered with	Public Trust Registration Office, Poona
Registration date	12/11/1952
Website of the organization	www.spmandali.org
10.5 Name of the affiliating University / Board	University of Mumbai
Address	Fort, Mumbai-400032
Website	www.mu.ac.in
Latest affiliation period	2010-11
10.6 Name of Principal / Director	Prof. Dr. Uday Salunkhe
Exact Designation	Director
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585
Email	director@welingkar.org
Highest Degree	Ph.D.

Field of specialization

Operations

10.7 Governing Board Members (Give details of all members with their educational qualification and other credentials)

Title	First Name	Middle Name	Last Name	Designation	Date of Birth	Profession	Academic Qualification
Mr.	ABHAY	SUMANT	DADHE	Chairman	5/5/1965	BUSINESS	B.E.(CIVIL)
Mr.	ANANT	NEELKANTH	MATE	Member	18/9/1946	BUSINESS	B.A.
Mr.	PADMANABH	WASUDEO	MANOLKAR	Member	14/7/1916	RETD. ADMINISTRATOR	F.Y.
Mr.	MADHAV	DATTATRAYA	YERWADEKAR	Member	9/6/1951	PRACTISING C.A.	B.SC., FCA
Mr.	VISHNU	VASUDEO	JOSHI	Member	2/4/1933	RETD. ADMINISTRATOR	B.E.(CIVIL)
Mr.	SHRIKRISHNA	VINAYAK	SATHE	Member	4/9/1950	BUSINESS	B.COM
Mr.	VASANT	RAGHUNATH	DESAI	Member	28/11/1939	BUSINESS	B.SC.
Dr.	PRAKASH	KRISHNAJI	JOSHI	Member	24/5/1943	MEDICAL PRACTITIONER	M.D.
Mr.	SHRIRAM	GANESH	BHALERAO	Member	11/4/1951	BUSINESS	B.SC., DERE
Mr.	RAGHUNATH	BHASKAR	CHITALE	Member	28/10/1920	BUSINESS	METRIC
Mr.	MADHUKAR	SHANKAR	TULPULE	Member	10/1/1945	RETD. PROFESSOR	M.A., M.ED., L.L.B.
Mr.	CHANDRAKANT	RAMCHANDRA	ARGADE	Member	16/5/1943	RETD. PROFESSOR	M.A., M.ED., L.L.B.
Mr.	YOGESH	SITARAM	GOGAWALE	Member	6/4/1953	SOCIAL WORKER	B.A.

Frequency of meetings : 2 months

Date of last meeting : 18/02/2011

10.8 Academic Advisory Body

Welingkar believes in excellence in quality of education that is imparted, knowledge which is relevant, keeping with time which is application oriented.

Towards this purpose, the Council for Academic Excellence was constituted to review and advice on all matters relating to the contents and educational process, keeping the global perspective in view. The focus of the "Council for Academic Excellence is :

To review, monitor and restructure the curriculum for the management Programs conducted by the Institute. To ensure that the programs not only remain competitive and relevant in the present context but are also geared to address emerging needs. Continuously minimize the

gap between corporate expectations and academia. Regularly introduce innovative and creative ways in imparting knowledge to promote academic excellence.

The council comprises of the Director and the core faculty of Welingkar Institute of Management along with honorary members from the corporate.

S.No.	Name & Designation	S.No.	Name & Designation
1	Mr Kalyan Chakravorty Management Consultant Executive Director Cable Corporation of India	5	Mr Sudhir Patwardhan Principal Consultant, Pat Consultant
2	Mr A Balchandran CEO, Infinite-e-solutions	6	Mr Ashok Sharma COO, Pidilite Industries Ltd
3	Mr S Seshadri Director, M Boda and Company	7	Mr Suresh Mhatre Manager - Tata Consultancy Services
4	Peter Akers CFO, Birla Sunlife Insurance	8	Mr H K Press M D - Godrej Kis Ltd. Former director - Kalyani CORNELL Institute of Management – Pune

Frequency of meetings &
date of last meeting

The meeting is held periodically, once
in two months. 16th January 2011

10.9 Organisational Chart - [Please refer Encl. No. WRO1-39908655110.90001](#)

10.10 Student feedback mechanism on Institutional Governance/faculty performance :

For the faculty assessment the students give feedback on a scale of 1 to 10, individually for each subject / Faculty in a prescribed format. This formal feedback from students and feedback obtained through Open House Sessions with the Director is quantified to ascertain the improvement levels in every trimester / semester.

10.11 Grievance redressal mechanism for faculty, staff and students

A four member redressal committee is formed. The committee meets once in two months to address the suggestions / complaints received through different channels.

10.12 Name of the Department*

Course MANAGEMENT

Level UG / PG ✓

1st Year of approval by the Council 1994

Year wise Sanctioned Intake

Course	2010-11	2009-10	2008-09
MMS (FT)	120 + 18 PIO	120 + 18 PIO	120
PGDM (FT)	180 + 18 PIO	180 + 18 PIO	180
PGDM-ebiz (FT)	60	60	60
PGDM-BD (FT)	60	60	60
PGDM (Executive) (FT)	60	-	-
MMM (PT)	120	120	120
MHRDM (PT)	120	120	120
MFM (PT)	120	60	60
MIM (PT)	60	60	60
PGDM-RM (PT)	30	30	30
PGDM-FMB (PT)	30	30	30

Year wise Actual Admissions

Course	2010-11	2009-10	2008-09
MMS (FT)	121	122	121
PGDM (FT)	180	174	180
PGDM-ebiz (FT)	59	58	60
PGDM-BD (FT)	58	58	60
PGDM (Executive) (FT)	18	-	-
MMM (PT)	120	117	120
MHRDM (PT)	117	118	120
MFM (PT)	60	58	60
MIM (PT)	114	58	60
PGDM-RM (PT)	23	24	22
PGDM-FMB (PT)	-	08	12

Cut off marks – General quota

Course	2010-11	2009-10	2008-09
MMS (FT)	174/240	166/240	163/240
PGDM (FT)	276/400	207/300	204/300
PGDM-ebiz (FT)	270/400	196/300	199/300
PGDM-BD (FT)	266/400	195/300	189/300
PGDM (Executive) (FT)	55/100	-	-
MMM (PT)	85/200	87/200	87/200
MHRDM (PT)	53/200	51/200	80/200
MFM (PT)	106/200	118/200	107/200
MIM (PT)	43/200	101/200	90/200
PGDM-RM (PT)	265/400	196/300	195/200
PGDM-FMB (PT)	-	90/150	74/150

% Students passed with Distinction- There is no grading system. The results are declared only in two categories PASS / FAIL. The candidates having 50% aggregate marks are declared "PASS".

% Students passed with First Class

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Students Placed

Course	2010-11	2009-10	2008-09
MMS (FT)	70	76	84
PGDM (FT)	101	116	109
PGDM-ebiz (FT)	43	47	37
PGDM-BD (FT)	31	43	-
PGDM-RM (PT)	15	13	04
PGDM (Executive) (FT) *	-	-	-
MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
MHRDM (PT)			
MFM (PT)			
MIM (PT)			
PGDM-FMB (PT)			

* PGDM (Executive) F/T programme started in the year 2010.

Average Pay package, Rs./Year

Course	2010-11	2009-10	2008-09
MMS (FT)	6.84	4.7	5.43
PGDM (FT)	7.34	4.9	6.42
PGDM-ebiz (FT)	7.30	5.1	-
PGDM-BD (FT)	7.07	-	-
PGDM-RM (PT)	5.9	5.70	4.10
PGDM (Executive) (FT)	-	-	-
MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
MHRDM (PT)			
MFM (PT)			
MIM (PT)			
PGDM-FMB (PT)			

Students opted for Higher Studies - Since MMS and PGDM are professional degree and diploma in Management and students are placed with reputed companies through campus placement, the record for the students who have opted for higher studies is not possible to maintain at our end.

Accreditation Status of the course

Accredited / Provisionally Accredited / Not Accredited / Not eligible yet

Course	Accreditation Status
MMS (FT)	Accredited
PGDM (FT)	Accredited
PGDM-ebiz (FT)	Not Accredited *
PGDM-BD (FT)	Not eligible yet
PGDM (Executive) (FT)	Not eligible yet

* We are in process of applying for accreditation.

Doctoral Courses

✓ Yes / ~~No~~

Foreign Collaborations, if any

- NO

Professional Society Memberships -

1. Association of Indian Management Schools (AIMS)
2. Association of Management Development Institutions in South Asia (AMDISA)
3. CII
4. ICSID
5. EFMD
6. BMA
7. National HRD Network (NHRDN) – Mumbai chapter
8. AACSB International
9. Design Management Institute (DMI)

Professional activities - [Please refer Encl. No. WRO1-39908655110.12001](#)

Consultancy activities - [Please refer Encl. No. WRO1-39908655110.12004](#)

Grants fetched -

Sr.	Faculty name	Grants Fetched
1	Prof Anuja Agrawal	Grant from the Swedish govt-Contract exchange program Linnaeus-Palmethe academic year 2009-2010
2	Prof Pradeep Pendse	The Information Security audit and control Association, Mumbai Chapter, Extended a Grant of Rs.7 Lakhs to the Welingkar Institute for conducting research and various activities in the areas of IT Security. The institute accordingly has been conducting various programmes in the area of IT Security.
3	Prof Swar Kranti	SIFE HSBC Grant for financial literacy of 450 USD in 2009 SIFE Seed Grant of Rs.16000 for social projects in 2009
4	Prof Bijoy Bhattacharya	Bank of India Professor's chair for one and a half year

Departmental Achievements - [Please refer Encl. No. WRO1-39908655110.12006](#)

Distinguished Alumni -

Sr. No	Name & email address	Course & Batch	Company name	Designation
1.	Shirish Joshi shijoshi@cisco.com	MMS 1986	Cisco Systems (India) Pvt. Ltd.	Vice President-Channels. India & SAARC
2.	RIDHAM DESAI Ridham.Desai@morganstanley.com	MMS 1992	JM Morgan Stanley Securities Pvt. Ltd.	Executive Director
3.	Vikram Gupta vikram.k.gupta@db.com	MMS 1992	Deutsche Bank	Vice President - Global Banking Division - Financial Institutions
4.	RAVINDRA ADAP ravindraadap@hsbc.co.in	MMS 1995	The Hong Kong And Shanghai Banking Corporation Limited	Vice President-Consumer Credit Risk
5.	Mr. Jiggy George jiggy.george@turner.com	MMS 1997	Cartoon Network	Director, India & South Asia Cartoon Network Enterprises
6.	Bapat Girish gbapat@yahoo.com	MMS 1986	Jumbo Electronics	Head - International Business
7.	Mr. Ashok Deshpande ashokd@gtllimited.com	MMS 1996	iGTL Solutions (USA) Inc.	Director - Business Development Network Engineering
8.	Changavalli.L.N. Murthy clnmurthy@sify.com	MMS 1986	Citibank	VP Community Banking
9.	Mr. Kamal Nandi kamal@godrej.com	MMS 1988	Godrej & Boyce	National Sales Head
10.	Rahul Shah	PGDBA	Refco	Asst Vice President
11.	Swaroop Shah	PGDBA	CitiFinancial Credit Services India Ltd	Asst Vice President (Credit and Risk)
12.	Sumesh Parasrampur	PGDBA	Britania	Head Treasury
13.	Hemant Tucker	PGDBA	ABN AMRO	Asst Vice President and Relationship Banker - Corporate Banking and Market Coverage
14.	Nikhil Shimpi	PGDBA	Tata AIG Life Insurance Company	National Sales Manager - Direct Sales
15.	Amit Rele	PGDBA	Sun Pharma	International Marketing Manager
16.	Hardik Dhebar	PGDBA	Morarjee Realities Ltd	General Manager - Group Treasury
17.	Nandini Solanki	PGDBA	HSBC	Vice President - Western India - Global Payments and Cash Management

10.13 Name of Teaching Staff*	Photo
Designation	
Department	
Date of Joining the Institution	
Qualifications with Class / Grade	UG PG PhD
Total Experience in Years	Teaching Industry Research
Papers Published	National International
Papers Presented in Conferences	National International
PhD Guide? Give field & University	Field University
PhDs / Projects Guided	PhDs Projects at Masters level
Books Published / IPRs/ Patents	
Professional Memberships	
Consultancy Activities	
Awards	
Grants fetched	
Interaction with Professional Institutions	

[Please refer Encl. No. WRO1-39908655110.13001](#)

10.14 Admission quota #

Entrance test / admission criteria

Entrance test -

We consider CAT, ATMA, XAT and MH-CET score. Score of all the tests are brought on par as per the formula of D.T.E., M.S. Mumbai and best out of these is taken as valid score for shortlisting the candidates for further course of Admission process.

Test Agency for CAT – Indian Institute of Management. Kozhikode IIMK Campus P. O., Kozhikode, Kerala, India, PIN - 673 570

PH: +91-495-2803001 Fax: +91-495-2803010-11 (URL – www.iimk.ac.in) The test is conducted jointly by six Indian Institutes of Management

Test Agency for ATMA- Association of Indian Management Schools, House No. 8-3-677/57 A, Plot No. 57, Sri Krishnadevarayanagar, Street No.6, Yellareddiguda, Hyderabad 500 016., India , Tel: 040-23750247, 23750248. (URL - www.atma-aims.org)

Test Agency for XAT – XLRI, Circuit House Area (East), Jamshedpur-831035, Jharkhand (India)Ph. - +91 - 657 - 398 3333 email - xlwebmaster@xlri.ac.in (URL – www.xlri.ac.in)

Test Agency for CET – Directorate of Technical Education, Maharashtra State, 3, Mahapalika Marg, Post Box No. 1967, Mumbai-400001 Tel. 022-22620601 (URL – www.dte.org.in/mba)

Admission Criteria -

1) 50% marks in aggregate at Graduate level (any discipline)

2) Weightage of marks

Admission Test	140
Academic Performance	15
Work Experience	15
Weightage for extra curricular activities	10
Weightage for Essays written in the Application	20
Group Discussion	50
Personal Interview - I	50
Personal Interview - II	50
Psychometric Test & Creativity Test	50
Total:	400

Cut off / last candidate admitted

Course	2010-11	2009-10	2008-09
MMS (FT)	115/240	89/240	113/240
PGDM (FT)	276/400	207/300	204/300
PGDM-ebiz (FT)	270/400	196/300	199/300
PGDM-BD (FT)	266/400	195/300	189/300
PGDM (Executive) (FT)	55/100	-	-
MMM (PT)	85/200	87/200	87/200
MHRDM (PT)	53/200	51/200	80/200
MFM (PT)	106/200	118/200	107/200
MIM (PT)	43/200	101/200	90/200
PGDM-RM (PT)	265/240	196/300	195/200
PGDM-FMB (PT)	-	90/150	74/150

Fees in rupees (per annum)

Course	2010-11	2009-10	2008-09
MMS (FT)	1,68,000	1,54,000	1,20,400
PGDM (FT)	2,50,000	2,50,000	1,75,000
PGDM-ebiz (FT)	2,50,000	2,50,000	1,75,000
PGDM-BD (FT)	2,50,000	2,50,000	1,75,000
PGDM (Executive) (FT)	5,00,000 (total fees)	-	-
MMM (PT)	40,000	35,100	35,100
MHRDM (PT)	40,000	35,100	35,100
MFM (PT)	40,000	35,100	35,100
MIM (PT)	40,000	35,100	35,100
PGDM-RM (PT)	2,00,000	2,00,000	1,50,000
PGDM-FMB (PT)	3,75,000 (total fees)	1,25,000	NA

Number of Fee Waivers offered - Nil

Admission Calendar

- Last date for submission of applications – 10th April 2010
- Dates for Group Discussion (GD) / Interviews-

<u>Venue</u>	<u>Dates of GD/PI</u>
Kolkata	25 th April 2010
Bangalore	24 th & 25 th April 2010
Delhi	1 st & 2 nd May 2010
Mumbai	6 th , 7 th , 8 th & 9 th May 2010

Dates for announcing results –

- Release of First Merit List - 28th May 2010
- Release of Second Merit List - 11th June 2010
- Release of Third Merit List - 19th June 2010
- Starting of the Academic session - June 2010

PIO quota ✓ Yes / No

10.15 Infrastructural information^

Classroom/Tutorial Room facilities	<u>Photo (Encl. No. WRO1-39908655110.15001)</u>
Laboratory details	N.A.
Computer Centre facilities	<u>Photo (Encl. No. WRO1-39908655110.15004)</u>
Library facilities	<u>Photo (Encl. No. WRO1-39908655110.15006)</u>
Auditorium / Seminar Halls / Amphi	<u>Photo (Encl. No. WRO1-39908655110.15011)</u>
Cafeteria	<u>Photo (Encl. No. WRO1-39908655110.15013)</u>
Indoor Sports facilities	<u>Photo (Encl. No. WRO1-39908655110.15015)</u>
Outdoor Sports facilities	N.A.
Gymnasium facilities	<u>Photo (Encl. No. WRO1-39908655110.15016)</u>
Facilities for disabled	<u>Photo (Encl. No. WRO1-39908655110.15017)</u>
Any other facilities	<u>Photo (Encl. No. WRO1-39908655110.15018)</u>
Boys Hostel	<u>Photo (Encl. No. WRO1-39908655110.15019)</u>
Girls Hostel	<u>Photo (Encl. No. WRO1-39908655110.15021)</u>
Medical & other Facilities at Hostel	<u>Photo (Encl. No. WRO1-39908655110.15022)</u>

10.17 Academic Sessions

Examination system, - Year / Sem /Trimester

Course	Examination system
MMS (FT)	Semester
PGDM (FT)	Trimester
PGDM-ebiz (FT)	Trimester
PGDM-BD (FT)	Trimester
PGDM (Executive) (FT)	1 yr. class room teaching + 3 months project in field
MMM (PT)	Semester
MHRDM (PT)	Semester
MFM (PT)	Semester
MIM (PT)	Semester
PGDM-RM (PT)	Trimester
PGDM-FMB (PT)	Trimester

Period of declaration of results – within 45 days from the last day of examination

10.18 Counseling / Mentoring - The process of mentoring has been introduced at Welingkar Institute, we may be the first B-School under the jurisdiction of Mumbai University to have mentoring. We have both Internal Mentors as well as External Mentors. Initially the information is collected from the students about their area of specialization. This information is then supplied by the Chief Mentor to the Deans of various faculties who with their respective departmental colleagues select and appoint suitable Mentors from Corporate world and pair them with Mentees. Most of the Mentors are experienced, well-balanced professionals and managers who are interested in guiding and directing the younger generation in the entire process of their Career and Personality development. The Mentees and the Mentors are informed about the Institute’s expectation from them. The effect of mentoring is checked at mid-term appraisal form.

The process help the students to sharpen their skill and also to have inter-action with external faculty and management personnel in the corporate. This has resulted in final placement.

Career Counseling - YES

Medical facilities - YES

Student Insurance - YES

10.19 Students Activity Body

Cultural activities - Nil

Sports activities - We organize Inter collegiate Cricket Tournament “IMPACT”

Literary activities Magazine / Newsletter - Nil

Technical activities / TechFest - NA

Industrial Visits / Tours - Our students have visited industries abroad viz USA, Japan, Ghana, Denmark, Germany, Kenya, Dubai, Malaysia, Tanzania & Sweden, Singapore, Romania etc. These students participated in the study tours conducted to leading organizations, a list of companies where they have interned include –

<p><u>GERMANY</u> Daimler AG Comtessa Siemens Medical Solutions AG Publicis Kommunikations Agentur CDP Bharat Forge GmbH Bearing Point GMBH Maier Vidorno Group Eurex Frankfurt AG</p>	<p><u>UAE</u> Eros Electricals Jumbo Electronic Co Ltd. Apparel LLC Abu Dhabi Fertilizer Industries Co. WLL Sharaf Group</p>	<p><u>JAPAN</u> Uchida Yoko Toyota Asahi Breweries Asahi Shimbun</p>
<p><u>USA</u> DNL Global TEOCO American Express AT&T Exxon Mobil</p>	<p><u>SINGAPORE</u> Freudenberg IT</p>	<p><u>SWEDEN</u> Ericsson ABB Robotics Eskilstuna Energi Miljo AB</p>
<p><u>OTHER COUNTRIES</u> Mattel, Malaysia Spin Knit Ltd. Kentainers, Kenya HSBC, Qatar Malaysia Transformer Manufacturing (MTM), Malaysia Contor Zenner / Bega Electro Motor Corporation, Romania BIDCO Oil Refineries Ltd., Kenya Electricity Company of Ghana Ltd., Ghana Gratis Foundation, Ghana</p>		

Alumni activities - We have a strong alumni network with more than 1500 alumni. Alumni meet “Carvan” is organized every year.

10.20 Name of the Information
Officer for RTI - Prof. S.R. Tendulkar

Designation - Professor

Phone number with STD code - (022) 4178300

FAX number with STD code - (022) 4178300 Ext. 138

Email - santosh.tendulkar@welingkar.org

10.21 a CAY=Current Academic Year
b *Repeat this template for each department / staff
c #Repeat this template for additional quota, if any
d ^Add photographs