

Appendix 8

Mandatory Disclosure 2014-15

Mandatory Disclosure updated on	29.01.2015
10.1 AICTE File No.	Western/1-2018702391/2014/EOA
Date & Period of last approval	Date: 04.06.2014 (2014-15)
10.2 Name of the Institution	PRIN. L. N.WELINGKAR INSTITUTE OF MANAGEMENT DEVELOPMENT & RESEARCH
Address of the Institution	Lakhamsi Napoo Road, Opp. Matunga Gymkhana Near Matunga CR Rly Stn., Matunga (E),
City & Pin Code	Mumbai 400019
State / UT	Maharashtra
Longitude & Latitude	Longitude 72° 54' E Latitude 18° 55' N
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585
Office hours at the Institution	11 am to 7 pm.
Academic hours at the Institution	8 am to 6 pm.
Email	director@welingkar.org
Website	www.welingkar.org
Nearest Railway Station(dist in Km)	Matunga CR (½ km) / Dadar (1 km)
Nearest Airport (dist in Km)	Chhatrapati Shivaji Terminus Domestic Airport (18 Km)

10.3 Type of Institution	Govt / Govt-aided / University Dept / Deemed Univ / <input checked="" type="checkbox"/> Private-Self Financed
Category (1) of the Institution	<input checked="" type="checkbox"/> Non Minority / Minority -specify minority : NA
Category (2) of the Institution	<input checked="" type="checkbox"/> Co-Ed / Women only
10.4 Name of the organization running the Institution	Shikshana Prasarak Mandali
Type of the organization Companies Act 1956 / PPP / BOT	Society / Trust <input checked="" type="checkbox"/> A company established under Section 25 of
Address of the organization	Sharada Sabhagriha, S.P.College Campus, Pune-411030
Registered with	Public Trust Registration Office, Poona
Registration date	12/11/1952
Website of the organization	www.spmandali.org
10.5 Name of the affiliating University / Board	University of Mumbai
Address	Fort, Mumbai-400032
Website	www.mu.ac.in
Latest affiliation period	2014-15
10.6 Name of Principal / Director	Prof. Dr. Uday Salunkhe
Exact Designation	Director
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585
Email	director@welingkar.org
Highest Degree	Ph.D.
Field of specialization	Operations

10.7 Governing Board Members (Give details of all members with their educational qualification and other credentials)

Sr.	Title	First Name	Middle Name	Last Name	Designation	Date of Birth	Profession	Academic Qualification
1	Mr.	ABHAY	SUMANT	DADHE	Chairman	5/5/1965	BUSINESS	B.E.(CIVIL)
2	Mr.	ANANT	NEELKANTH	MATE	Member	18/9/1946	BUSINESS	B.A.
3	Mr.	JAYANT	BALKRISHNA	SHALIGRAM	Member	21/8/1964	LEGAL CONSULTANT	B.COM., LL.B.,DBM
4	Mr.	MADHAV	DATTATRAYA	YERWADEKAR	Member	9/6/1951	PRACTISING C.A.	B.SC., FCA
5	Mr.	VISHNU	VASUDEO	JOSHI	Member	2/4/1933	RETD. ADMINISTRATOR	B.E.(CIVIL)
6	Mr.	SHRIKRISHNA	VINAYAK	SATHE	Member	4/9/1950	BUSINESS	B.COM
7	Mr.	SHRIRAM	GANESH	BHALERAO	Member	11/4/1951	BUSINESS	B.SC., DERE
8	Mr.	CHANDRAKANT	RAMCHANDRA	ARGADE	Member	16/5/1943	RETD. PROFESSOR	M.A.,M.ED.,LL. B.
9	Mr.	JAYANT	VISHNUDAS	KIRAD	Member	2/9/1965	SOCIAL WORKER	
10	Mr.	AJAY	SADANAND	DATAR	Member	6/7/1970	BUSINESS	
11	Dr.	GIRISH	NEELKANTH	KUMTHEKAR	Member	3/7/1959	MEDICAL PRACTICE	M.D., LLB
12	Mr.	SATISH	VASANT	PAWAR	Member	25/3/1957	BUSINESS	B.A. (HONS.), MBA
13	Dr.	VIJAY	VASANT	KHOLE	Member	23/9/1948	EDUCATIONIST	PH.D.

Frequency of meetings : 2 months

Date of last meeting : 08/01/2015

10.8 Academic Advisory Body

Today's rapidly changing society demands that the educational entities and the communities they serve, should work very closely. Welingkar believes in excellence in quality of education that is imparted, attempts to ensure that it is application oriented, futuristic and in sync with the industry requirements. As one of the step in the direction of making a meaningful change and transform the lives of its students, it practices the ongoing process of constitution of Academic and Advisory Boards and holding their Board Meetings.

While the Advisory boards provide valuable directions, guidance and support needed for a continual improvements, to chart a successful and niche Program, the Academic Board deliberate upon the 'curricula', 'teaching learning plan' to address the emerging needs and bridge the gap between the academia and the industry as also prepare students for latent and unmet needs of the industry.

The Boards are proactive bodies which help WeSchool to achieve its vision and actualize its mission and be a top choice Business School amongst the students and employers. The honorary board members guide, promote, advise and support WeSchool in its efforts to upgrade the students in knowledge and thought process and make difference in the communities they work and groom the students to be readily employable across the globe.

E-BUSINESS – ADVISORY BOARD

Sr. No.	Name of the Board Member	Designation & Organization
1	Mr. Deepak Ghaisas	Chairman & Chief Mentor, GENCOVAL
2	Mr. Vikas Gadre	Director General -Bombay Chamber Commerce & Industry
3	Mr. Rathin Lahiri	Vice President - LoyaltyOne
4	Mr. Shrikant Palkar	Director and Enterprise Architect, Costco Wholesale
5	Mr. Paul Moulton	Executive Vice President, CIO of Costco Wholesale
6	Mr. Ratish Nair	Co Founder - DGTL Media AdMagnet
7	Mr. Avinash Kadam	Advisor - ISACA
8	Dr. Subho Ray	President - Internet and Mobile Association of India
9	Prof. Dr. Uday Salunkhe	Group Director, Welingkar Institute of Management

E Business Board Meetings held on 13.02.2014

INNOVATIONS & INCLUSIVE GROWTH / BUSINESS DESIGN – ADVISORY BOARD

Board Member	Designation	Organisation
Dr. R. A. Mashelkar	President	Global Alliance Research
	Chairman	National Innovation Foundation
	Ex-President	Indian National Science Academy
	Ex-Director General	CSIR
Mr Harsh Mariwala	Chairman & MD	Marico Limited
	Founder	Marico Innovation Foundation
Dr Rana Kapoor	Founder, CEO & MD	Yes Bank Limited
	President	ASSOCHAM
Mr Kishore Biyani	Founder & Group CEO	Future Group
Dr. Roberto Verganti	Professor, Design & Innovation	Politecnico de Milano, Italy
	Visiting professor	Copenhagen Business School-Denmark
Mr Dan Buchner	Vice President	Peter Loughheed Leadership Institute The Banff Centre - Alberta, Canada
Dr Sten Ekman	Founder Professor- Science & Innovation	Ekman Consulting Inc in partnership with Malardalen Univeristy, Sweden.
Ms Madhabi Puri Buch	Director	Agora Partners Pte Ltd., Singapore
Mr. Srini Srinivasan	CEO Member – Executive Board	LUMIUM icsid
Mr. Lyndon Rego	Global Director - Leadership	Centre for Creative Leadership
Prof Dr. Rene Ruttimann	Professor for International Management and Innovation Management	ZHAW, School of Management and Law Switzerland.

Innovations – Board Meeting held on 25.8.2014

PGDM 'OPERATIONS'- ACADEMIC BOARD

Sr.	NAME	DESIGNATION	ORGANISATION
1	Mr J Sridharan	President -WCM	Aditya Birla Group
2	Mr Ashok Sharma	Chief Executive	Mahindra & Mahindra
		AFS Strategy	
3	Prof. Arnab Kumar Laha	Professor Production & Quantitative methods	IIM Ahmedabad
4	Mr Pravin Chaudhari	Whole Time Director	Kansai Nerolac Paints
5	Mr S C Bhargava	Executive Vice President	L & T
6	Mr Prakash Goray	Supply Chain Head	Huntsman Advanced Material India Private Limited
7	Dr Rakesh K Sinha	Director	Godrej Consumer Products Limited
		Marketing & Operations	

HEALTHCARE ADVISORY BOARD

Sr.	NAME of the Board Member	DESIGNATION	ORGANISATION
1	Dr. Mrs. Snehalata Deshmukh	Ex Vice Chancellor	University of Mumbai
		& Surgeon	award winning Pediatric surgeon
2	Dr. Mrs. Nilima Kshirsagar	National Chair Clinical Pharmacology	ICMR Government of India ESI-PGIMS Government of India
		Dean	MGM Hospital, Parel, Mumbai.
3	Mr. Ranjit Shahani	Vice Chairman & MD Ex- President (OPPI)	Novartis India Limited Organisation of Pharmaceutical Producers of India
4	Dr.Rajendra.A.Badwe	Director	Tata Memorial Cancer Hospital, Mumbai
5	Mr. Pramod Lele	Advisor	Hinduja Hospital, Mahim - Mumbai
6	Prof. Dr Sanjay Oak	Vice Chancellor	D Y Patil University
7	Mr Anil Kamath	Founder Chairman	Esemcee Advisors (strategy &

			advisory)
		formerly MD	Wockhardt Hospitals Limited
8	Dr. Shakti Gupta	Head - hospital Admin	All India Institute of Medical Sciences-Delhi
9	Mr. Vishal Bali	Asia Head, Healthcare Ex- CEO	TPG Advisors, Bangalore Fortis Hospitals
10	Dr. Pradeep Rane	Regional Med Director	Sanofi Aventis, Asia Pacific
11	Mr A Vaidheesh	Vice President – Govt. Affairs, Asia Pacific Ex- MD	Johnson & Johnson. Johnson & Johnson Medical India
12	Mr Amit Backliwal	General Manager, South Asia	IMS Health Inc.

Healthcare Advisory Board Meeting held on **26.8.2014**.

PGDM FINANCE ACADEMIC BOARD

Sr.	NAME	DESIGNATION	ORGANISATION
1	Mr Sundeep Sikka	Chief Executive Officer	Reliance Capital Asset Management
2	Ms Maya Bhatt	Attorney & Corporate Lawyer	Maya Bhatt & Co., Solicitors
3	Mr Ninad Karpe	CEO & MD	Aptech Limited
4	Mr U R Bhat	Founding Member & MD	Dalton Capital Advisors (India)
5	Mr Raamdeo Agrawal	Co Founder & Joint MD	Motilal Oswal Financial Services Ltd.

PGDM - HR ACADEMIC BOARD

SR. NO.	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Mr. Salil Raghavan	Head HR	Great Eastern Shipping Co.
2	Mr. Rushil Mhatre	Associate Vice President	Dhanalakshmi Bank
3	Ms Moonmoon Roy	HR - Mahindra Partners Div	Mahindra & Mahindra
4	Mr. Pankaj Bhargava	Founder & Principal Consultant	People Builders
5	Mr. Devdutt Kadrekar	Head HR - South West Asia	Lloyd's Register Area

PGDM - HR Academic Board last meeting held on 03.12.2013.

PGDM – RETAIL MANAGEMENT ADVISORY BOARD

SR. NO.	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Mr. Kishore Biyani	Group CEO	Future Group
2	Mr. Ajit Joshi	CEO and MD	Infiniti Retail Ltd. (CROMA)
3	Mr. Govind Shrikhande	Customer Care Associate & MD	Shoppers Stop Ltd.
4	Mr. Bijou Kurien	Member – Strategic Advisory Board Former President and CEO	L Capital Asia - the PE arm of LVMH, the French luxury retailer. Lifestyle at Reliance Retail Ltd.
5	Mr. Kumar Rajagopalan	CEO	Retailers Association of India

PGDM – Retail Management Advisory Board last Meeting Held On 15.10.2013.

PGDM – RETAIL MANAGEMENT ACADEMIC BOARD

Sr No	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Mr.G.R. Venkatesh	Vice President – HR Former Head - Group Program Management Office	Reliance Retails Ltd Future Group
2	Ms Rachna Nath	Executive Director	Price Water House Coopers
3	Mr Naresh Mehtta	Chief Operating Officer	HIDESIGN
4	Mr Madhusudan Desai	Chief Operating Officer	Lakewood Malls Pvt Limited.
5	Mr Rajagopalan Purushothaman	Director	Relaince Retail Academy
6	Mr Hari Menon	Co Founder & CEO	Big Basket.com
7	Prof. Dr Piysh Kumar Sinha	Professor – Centre for Retailing	IIM Ahmedabad.
8	Mr Suresh Lakshminarayanan	Director – Finance & IT	Hardcastle Restaurants Limited (McDonald’s India)
9	Ms Deepshikha Surendran	Head – Marketing	Infiniti Retail (CROMA)
10	Mr Varkey Joseph	Head – Customer Experience	Raymond Retail
11	Mr Asim Dalal	Managing Director	The Bombay Store
12	Mr Sanjay Nadkarni	Co Founder & Director	Babyoye.com

PGDM – Retail Management Academic Board last Meeting held On 16.6.2014.

PGDM – RURAL MANAGEMENT ACADEMIC BOARD

SR. NO.	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Mr. Anuj Mehra	MD / CEO	Mahindra Rural Housing Finance Ltd.
2	Mr. Avijit Saha	Sr. General Manager - Rural & inclusive Banking	ICICI Bank Ltd.
3	Mr. M.D.Prasad	Chief Operating Officer Head - Chennai Circle	Idea Cellular - Aditya Birla Group
4	Mr. Sanjay Panigrahi	CEO	Srei Sahaj eVillage Ltd. Kolkata
5	Mr. Uttam Soni	Head Customer Relations	Tata Capital Limited
6	Prof. Dr. Vaibhav Bhamoriya	Faculty - Centre for Management in Agriculture	IIM - Ahmedabad.

PGDM – RURAL MANAGEMENT ACADEMIC BOARD last meeting held on 21.2.2015.

PGDM – ADVISORY BOARD – MARKETING

SR. NO.	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Dr. V Kumar	Editor-in-Chief, Journal of Marketing Regents Professor, Chang Jiang Senior Richard and Susan Lenny Distinguished chair professor of Marketing Executive Director, Center for Excellence in Brand & Customer Management Director of Ph.D program	Huazhong University of Science and Technology J. Mack Robinson College of Business Georgia State University
2	Mr. Rajeev Karwal	CEO & Founder	Milagrow Business & Knowledge Solutions
3	Ms. Sangeeta Pendurkar	Managing Director	Kelloggs India Pvt. Ltd
4	Mr Ajit Joshi	CEO & MD	Infiniti Retail (Croma)
5	Mr Govind Shrikhande	Customer Care Associate & MD	Shoppers Stop Limited
6	Mr. Pranesh Misra	Chairman & MD	Brandscapes Worldwide

7	Mr Santosh Desai	MD & CEO	Future Brands Ltd.
8	Ms Seema Modi	Managing Director	Heinz India
9	Mr. Ambi M.G.Parameswaran	ED & CEO	FCB ULKA

PGDM – MARKETING – ADVISORY BOARD, last Meeting held on 8.11.2014.

Frequency of meetings & date of last meeting The meeting is held periodically.
21.2.2015

10.9 Organisational Chart - [Please refer Encl. No. WRO1-39908655110.90001](#)

10.10 Student feedback mechanism on Institutional Governance/faculty performance :

For the faculty assessment the students give feedback on a scale of 1 to 10, individually for each subject / Faculty in a prescribed format. This formal feedback from students and feedback obtained through Open House Sessions with the Director is quantified to ascertain the improvement levels in every trimester / semester.

10.11 Grievance redressal mechanism for faculty, staff and students

A four member redressal committee is formed. The committee meets once in two months to address the suggestions / complaints received through different channels.

10.12 Name of the Department*

Course MANAGEMENT

Level UG / PG ✓

1st Year of approval by the Council 1994

Year wise Sanctioned Intake

Sr.	Course	2014-15	2013-14	2012-13
1.	MMS (FT)	120	120	120
2.	PGDM (FT)	180	180	180
3.	PGDM-ebiz (FT)	60	60	60
4.	PGDM-BD (FT)	60	60	60
5.	PGDM (Executive) (FT)	60	60	60
6.	PGDM – Healthcare (FT)	60	60	60
7.	PGDM-Retail Mgmt (FT)	60	60	60
8.	PGDM- Rural Mgmt (FT)	60	60	60
9.	MMM (PT)	120	120	120
10.	MHRDM (PT)	120	120	120
11.	MFM (PT)	60	60	60
12.	MIM (PT)	120	120	120
13.	PGDM-FMB (PT)	30	30	30

Year wise Actual Admissions

Sr.	Course	2014-15	2013-14	2012-13
1.	MMS (FT)	111	115	120
2.	PGDM (FT)	172	177	179
3.	PGDM-ebiz (FT)	51	56	52
4.	PGDM-BD (FT)	57	56	58
5.	PGDM (Executive) (FT)	--	10	19
6.	PGDM – Healthcare (FT)	36	23	30
7.	PGDM-Retail Mgmt (FT)	52	52	44
8.	PGDM- Rural Mgmt (FT)	28	29	33
9.	MMM (PT)	94	118	116
10.	MHRDM (PT)	61	85	88
11.	MFM (PT)	59	58	58
12.	MIM (PT)	67	91	98
13.	PGDM-FMB (PT)	--	--	13

Cut off marks – General quota

Course	2014-15	2013-14	2012-13
MMS (FT)	96.60 percentile	256/400	141/240
PGDM (FT)	298/450	250/400	254/400
PGDM-ebiz (FT)	283/450	221/400	229/400
PGDM-BD (FT)	284/450	228/400	226/400
PGDM (Executive) (FT)	No admission	164/400	84/200
PGDM (Healthcare) (FT)	210/450	127/400	144/400
PGDM-Retail Mgmt (FT)	280/450	142/400	217/400
PGDM – Rural Mgmt (FT)	227/450	131/400	115/400
MMM (PT)	68/200	65/200	77/200
MHRDM (PT)	50/200	45/200	34/200
MFM (PT)	73/200	102/200	102/200
MIM (PT)	75/200	69/200	89/200
PGDM-FMB (PT)	No admission	No admission	102/200

% Students passed with Distinction- There is no grading system. The results are declared only in two categories PASS / FAIL. The candidates having 50% aggregate marks are declared “PASS”.

% Students passed with First Class -----“---”

Students Placed

Sr.	Course	2013-14 (Batch 2012-14)	2012-13 (Batch 2011-13)	2011-12 (Batch 2010-12)
1.	MMS (FT)	86	99	90
2.	PGDM (FT)	131	102	146
3.	PGDM-ebiz (FT)	42	47	48
4.	PGDM-BD (FT)	37	34	45
5.	PGDM (Executive) (FT)	09	10	11
6.	PGDM – Healthcare (FT)	24	22	NA
7.	PGDM-Retail Mgmt (FT)	34	NA	NA
8.	PGDM– Rural Mgmt (FT)	20	NA	NA
7.	MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
8.	MHRDM (PT)			
9.	MFM (PT)			
10.	MIM (PT)			
11.	PGDM-FMB (PT)			

Average Pay package, Rs./Year

Course	2013-14 (Batch 2012-14)	2012-13 (Batch 2011-13)	2011-12 (Batch 2010-12)
MMS (FT)	5.95	6.88	6.38
PGDM (FT)	6.38	7.04	7.03
PGDM-ebiz (FT)	6.97	7.13	6.72
PGDM-BD (FT)	5.52	7.13	7.30
PGDM (Executive) (FT)	9.07	9.75	15.5
PGDM (Healthcare) (FT)	5.70	3.81	--
PGDM-Retail Mgmt (FT)	7.27	NA	NA
PGDM– Rural Mgmt (FT)	6.12	NA	NA
MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
MHRDM (PT)			
MFM (PT)			
MIM (PT)			
PGDM-FMB (PT)			

Students opted for Higher Studies - Since MMS and PGDM are professional degree and diploma in Management and students are placed with reputed companies through campus placement, the record for the students who have opted for higher studies is not possible to maintain at our end.

Accreditation Status of the course

Accredited / Provisionally Accredited /
Not Accredited / Not eligible yet

Course	Accreditation Status
MMS (FT)	Accredited
PGDM (FT)	Accredited
PGDM-ebiz (FT)	Accredited
PGDM-BD (FT)	Accredited
PGDM (Executive) (FT)	Not Accredited
PGDM – Healthcare (FT)	Not Accredited
PGDM-Retail Mgmt (FT)	Not Accredited
PGDM- Rural Mgmt (FT)	Not Accredited
MMM (PT)	Not Accredited
MHRDM (PT)	Not Accredited
MFM (PT)	Not Accredited
MIM (PT)	Not Accredited
PGDM-FMB (PT)	Not Accredited

Distinguished Alumni -

Sr. No	Name & email address	Course & Batch	Company name	Designation
1.	Shirish Joshi shijoshi@cisco.com	MMS 1986	Cisco Systems (India) Pvt. Ltd.	Vice President-Channels. India & SAARC
2.	RIDHAM DESAI Ridham.Desai@morganstanley.com	MMS 1992	JP Morgan Stanley Securities Pvt. Ltd.	Executive Director
3.	Vikram Gupta vikram.k.gupta@db.com	MMS 1992	Deutsche Bank	Vice President - Global Banking Division - Financial Institutions
4.	RAVINDRA ADAP ravindraadap@hsbc.co.in	MMS 1995	The Hong Kong And Shanghai Banking Corporation Limited	Vice President-Consumer Credit Risk
5.	Jiggy George jiggy.george@turner.com	MMS 1997	Cartoon Network	Director, India & South Asia Cartoon Network Enterprises
6.	Bapat Girish gbapat@yahoo.com	MMS 1986	Jumbo Electronics	Head - International Business
7.	Ashok Deshpande ashokd@gtlimited.com	MMS 1996	iGTL Solutions (USA) Inc.	Director - Business Development Network Engineering
8.	Changavalli.L.N. Murthy clnmurthy@sify.com	MMS 1986	Citibank	VP Community Banking
9.	Mr. Kamal Nandi kamal@godrej.com	MMS 1988	Godrej & Boyce	National Sales Head
10.	Sumesh Parasrampuria	PGDBA 1995-97	Britania	Head Treasury
11.	Hardik Dhebar	PGDBA 1995-97	Morarjee Realities Ltd	General Manager - Group Treasury
12.	Rahul Shah	PGDBA 1996-98	Refco	Asst Vice President
13.	Swaroop Shah	PGDBA 1996-98	CitiFinancial Credit Services India Ltd	Asst Vice President (Credit and Risk)
14.	Hemant Tucker	PGDBA 1997-99	ABN AMRO	Asst Vice President and Relationship Banker - Corporate Banking and Market Coverage
15.	Nikhil Shimpi	PGDBA 1997-99	Tata AIG Life Insurance Company	National Sales Manager - Direct Sales
16.	Amit Rele	PGDBA 1997-99	Sun Pharma	International Marketing Manager
17.	Nandini Solanki	PGDBA 1999- 2001	HSBC	Vice President - Western India - Global Payments and Cash Management

10.13 Name of Teaching Staff*

Photo

Designation

Department

Date of Joining the Institution

Qualifications with Class / Grade

UG PG PhD

Total Experience in Years

Teaching Industry Research

Papers Published

National International

Papers Presented in Conferences

National International

PhD Guide? Give field & University

Field University

PhDs / Projects Guided

PhDs Projects at Masters level

Books Published / IPRs/ Patents

Professional Memberships

Consultancy Activities

Awards

Grants fetched

Interaction with Professional
Institutions

[Please refer Encl. No. WRO1-39908655110.13001](#)

10.14 Admission quota #

Entrance test / admission criteria

Entrance test -

We consider CAT, ATMA, XAT, GMAT ,CMAT & MH-CET score. Score of all the tests are brought on par as per the formula of D.T.E., M.S. Mumbai and best out of these is taken as valid score for shortlisting the candidates for further course of Admission process.

Test Agency for CAT – Indian Institute of Management. Kozhikode IIMK Campus P. O., Kozhikode, Kerala, India, PIN - 673 570

PH: +91-495-2803001 Fax: +91-495-2803010-11 (URL – www.iimk.ac.in) The test is conducted jointly by six Indian Institutes of Management

Test Agency for ATMA- Association of Indian Management Schools, House No. 8-3-677/57 A, Plot No. 57, Sri Krishnadevarayanagar, Street No.6, Yellareddiguda, Hyderabad 500 016., India , Tel: 040-23750247, 23750248. (URL - www.atma-aims.org)

Test Agency for XAT – XLRI, Circuit House Area (East), Jamshedpur-831035, Jharkhand (India)Ph. - +91 - 657 - 398 3333 email - xlwebmaster@xlri.ac.in (URL – www.xlri.ac.in)

Test Agency for CET – Directorate of Technical Education, Maharashtra State, 3, Mahapalika Marg, Post Box No. 1967, Mumbai-400001 Tel. 022-22620601 (URL – www.dte.org.in/mba)

Test Agency for CMAT – All India Council for Technical Education, Chanderlok Bldg., 7th floor, Janpath, New Delhi – 110001 Tel. No. 022-22828446 email – helpdesk@aicte-india.org (URL – www.aicte-india.org)

Admission Criteria -

- 1) 50% marks in aggregate at Graduate level (any discipline)
- 2) Weightage of marks

Entrance Test	100
Psychometric Test	100
Past Academic Record	10
Work Experience	10
Group Discussion	50
Personal Interview	100
Creativity Test	50
Essay	20
Extra Curricular Activities	10
Total:	450

Cut off / last candidate admitted

Course	2014-15	2013-14	2012-13
MMS (FT)	70.44 percentile	89/400	88/240
PGDM (FT)	298/450	250/400	254/400
PGDM-ebiz (FT)	283/450	221/400	229/400
PGDM-BD (FT)	284/450	228/400	226/400
PGDM (Executive) (FT)	No admission	164/400	84/200
PGDM (Healthcare) (FT)	210/450	127/400	144/400
PGDM (Retail Mgmt) (FT)	280/450	142/400	217/400
PGDM (Rural Mgmt) (FT)	227/450	131/400	115/400
MMM (PT)	68/200	65/200	77/200
MHRDM (PT)	50/200	45/200	34/200
MFM (PT)	73/200	102/200	102/200
MIM (PT)	75/200	69/200	89/200
PGDM-FMB (PT)	No admission	No admission	102/200

Fees in rupees (per annum)

Course	2014-15	2013-14	2012-13
MMS (FT)	2,66,085	2,50,875	2,50,875
PGDM (FT)	4,30,000	4,30,000	3,30,000
PGDM-ebiz (FT)	4,30,000	4,30,000	3,30,000
PGDM-BD (FT)	4,30,000	4,30,000	3,30,000
PGDM (Executive) (FT)	No admission	5,00,000	5,00,000
PGDM (Healthcare) (FT)	4,30,000	4,30,000	3,30,000
PGDM (Retail Mgmt) (FT)	4,30,000	4,30,000	3,30,000
PGDM (Rural Mgmt) (FT)	4,30,000	4,30,000	3,30,000
MMM (PT)	50895	49,995	49,995
MHRDM (PT)	50895	49,995	49,995
MFM (PT)	50895	49,995	49,995
MIM (PT)	50895	49,995	49,995
PGDM-FMB (PT)	No admission	No admission	2,50,000

Number of Fee Waivers offered - Nil

Admission Calendar

- Last date for submission of applications - 10th April 2014
- Dates for Group Discussion (GD) / Interviews-

<u>Venue</u>	<u>Dates of GD/PI</u>
Kolkata	27 th April 2014
Bangalore	3 rd & 4 th May 2014
Delhi	10 th & 11 th May 2014
Mumbai	26 th , 27 th April 2014 & 17 th , 18 th May 2014

Dates for announcing results –

- Release of First Merit List - 30th May 2014
- Release of Second Merit List - 9th June 2014
- Release of Third Merit List - 13th June 2014
- Release of Fourth Merit List - 18th June 2014
- Starting of the Academic session - 27th June 2014

PIO quota Yes / No

10.15 Infrastructural information^

Classroom/Tutorial Room facilities	<u>Photo (Encl. No. WRO1-39908655110.15001)</u>
Laboratory details	N.A.
Computer Centre facilities	<u>Photo (Encl. No. WRO1-39908655110.15004)</u>
Library facilities	<u>Photo (Encl. No. WRO1-39908655110.15007)</u>
Auditorium / Seminar Halls / Amphi	<u>Photo (Encl. No. WRO1-39908655110.15011)</u>
Cafeteria	<u>Photo (Encl. No. WRO1-39908655110.15013)</u>
Indoor Sports facilities	<u>Photo (Encl. No. WRO1-39908655110.15015)</u>
Outdoor Sports facilities	N.A.
Gymnasium facilities	<u>Photo (Encl. No. WRO1-39908655110.15016)</u>
Facilities for disabled	<u>Photo (Encl. No. WRO1-39908655110.15017)</u>
Any other facilities	<u>Photo (Encl. No. WRO1-39908655110.15018)</u>
Boys Hostel	<u>Photo (Encl. No. WRO1-39908655110.15019)</u>
Girls Hostel	<u>Photo (Encl. No. WRO1-39908655110.15021)</u>
Medical & other Facilities at Hostel	<u>(Encl. No. WRO1-39908655110.15022)</u>

10.17 Academic Sessions

Examination system, - Year / Sem /Trimester

Course	Examination system
MMS (FT)	Semester
PGDM (FT)	Trimester
PGDM-ebiz (FT)	Trimester
PGDM-BD (FT)	Trimester
PGDM (Executive) (FT)	1 yr. class room teaching + 3 months project in field
PGDM – Healthcare (FT)	Trimester
PGDM-Retail Mgmt (FT)	Trimester
PGDM- Rural Mgmt (FT)	Trimester
MMM (PT)	Semester
MHRDM (PT)	Semester
MFM (PT)	Semester
MIM (PT)	Semester
PGDM-FMB (PT)	Trimester

Period of declaration of results – within 45 days from the last day of examination

10.18 Counseling / Mentoring - The process of mentoring has been introduced at Welingkar Institute, we may be the first B-School under the jurisdiction of Mumbai University to have mentoring. We have both Internal Mentors as well as External Mentors. Initially the information is collected from the students about their area of specialization. This information is then supplied by the Chief Mentor to the Deans of various faculties who with their respective departmental colleagues select and appoint suitable Mentors from Corporate world and pair them with Mentees. Most of the Mentors are experienced, well-balanced professionals and managers who are interested in guiding and directing the younger generation in the entire process of their Career and Personality development. The Mentees and the Mentors are informed about the Institute's expectation from them. The effect of mentoring is checked at mid-term appraisal form.

The process help the students to sharpen their skill and also to have inter-action with external faculty and management personnel in the corporate. This has resulted in final placement.

Career Counseling - YES

Medical facilities - YES

Student Insurance - YES

10.19 Students Activity Body

Cultural activities - Nil

Sports activities - We organize Inter collegiate Cricket Tournament “IMPACT”

Literary activities Magazine / Newsletter - Nil

Technical activities / TechFest - NA

Industrial Visits / Tours - Our students have visited industries abroad viz USA, Japan, Germany, Kenya, Dubai, Malaysia, etc. These students participated in the study tours conducted to leading organizations, a list of companies where they have interned include –

GERMANY Siemens Financial Services	UAE Landmark Home Centre	JAPAN Uchida Yoko Toyota Asahi Breweries Mitsubishi Denso, Azbil
CHINA Mattel Toys China BASF Singapore	KENYA BIDCO Oil Refineries Ltd	OTHER COUNTRIES - STUDY TOURS Copenhagen Business School Sweden Switzerland World Communication Forum

Alumni activities - We have a strong alumni network with more than 1500 alumni. Alumni meet “Carvan” is organized every year.

10.20 Name of the Information

Officer for RTI - Prof. Dr. S.R. Tendulkar

Designation - Professor

Phone number with STD code - (022) 24198300 Ext. 8118

FAX number with STD code - (022) 24105585

Email - santosh.tendulkar@welingkar.org

10.21 a CAY=Current Academic Year

b *Repeat this template for each department / staff

c #Repeat this template for additional quota, if any

d ^Add photographs